



中國再保險(集團)股份有限公司

CHINA REINSURANCE (GROUP) CORPORATION

(A joint stock limited company incorporated in the People's Republic of China)

Stock Code : 1508

2018 Corporate Social Responsibility Report

專業 讓保險更保險
EMPOWER YOUR INSURANCE **BY EXPERTISE**

About This Report

This report is a disclosed Social Responsibility Report (or Environmental, Social and Governance Report) of China Reinsurance (Group) Corporation (hereinafter referred to as “China Re”). This report aims at responding to stakeholders’ expectation and demonstrating its concept, management, actions and performance related to environment, society, corporate governance and sustainable development.

Reporting Reference

This Report is in accordance with the *Environmental, Social and Governance Reporting Guide (ESG Reporting Guide)* (the Appendix 27 of the *Hong Kong Listing Rules*), and the *Guide for Social Responsibilities Fulfillment in the Insurance Industry* issued by the former China Insurance Regulatory Commission. This Report also refers to the Guidelines on Corporate Social Responsibility Reporting for Chinese Enterprises CASS-CSR 4.0 issued by the Chinese Academy of Social Sciences and other CSR reporting standards, as well as the 2030 Agenda for Sustainable Development of the United Nations and its 17 Sustainable Development Goals (SDGs).

Scope of the Report

Unless otherwise stated, this report covers China Re and its main subsidiaries including China Re P&C, China Re Life, China Continent Insurance, China Re AMC and Huatai Insurance Agency.

Source of Report Data

The key financial data contained in this Report is extracted from the *Announcement of Annual Results For the Year Ended 31 December 2018* disclosed on the website of the Hong Kong Stock Exchange and the official website of China Re by China Re. Other data is from the internal management systems of China Re.

Reporting Period

From January 1, 2018 to December 31, 2018. Some contents are sourced from historical data as appropriate.

Reporting Specification

Unless otherwise stated, “Yuan” in this Report stands for RMB.

Reporting Cycle

This Report is an annual report.

Access to the Report

This Report both in Chinese and English version can be browsed or downloaded on the official website of China Re or the Hong Kong Stock Exchange.

Reporting Principles

This Report follows four Reporting Principles (including materiality, quantitative, balance and consistency) of Appendix 27 “ESG Reporting Guide” to the Listing Rules of Hong Kong.

Materiality: China Re invites the stakeholders to participate in determination of the material topics of the Report, and discloses the determination methods of the material topics in the Report based on the “Stakeholder Engagement” and the “Materiality”. In this Report, the materiality matrix is disclosed to certify that there are both internal and external stakeholders engagement in every topic, and that the information is disclosed according to the provisions of “comply or explain”.

Quantitative: China Re shall describe the purpose and impact of the key performance indicators, and publishes the comparable data in the Report.

Balance: Positive and negative information are both disclosed in the Report.

Consistency: The preparation method and information disclosure caliber of the Report is consistent with that of the previous years. The statistics scope of some indicators are adjusted as appropriate. See data remarks for details.

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About China Re



China Re was co-founded by the Ministry of Finance and Central Huijin, and is now the only state-owned reinsurance group. On October 26, 2015, China Re was listed on the main board of the Hong Kong Stock Exchange, being the first reinsurance group listed in Hong Kong (Stock code: 01508.HK).

China Re has complete insurance industry chain, and is capable of sustaining business development and steady growth in profitability. Its reinsurance premium scale is the largest among reinsurance groups in Asia. From 2010 to 2018, China Re has been rated the “A” (excellent) by A.M. Best Co. for nine consecutive years, and maintained “A+” and “A” by S&P Global Ratings for three consecutive years from 2014 to 2016 and for two consecutive years from 2017 to 2018 respectively.

China Re fulfills its national reinsurance function in good faith, by virtue of its profound history, powerful local resource advantages, large customer base, diversified business channels at home and abroad. China Re boasts a wealth of industry data, outstanding professional and technical prowess and superior capacities for product innovation. It also has experienced management teams delivering efficient consolidated management and control, prudent risk management and solid operation and management to play a role as a main reinsurance channel in China’s insurance market for a long term.

In 2018, China Re has made great breakthrough for the implementation of the “One-Three-Five” strategy, and the reform and development have achieved remarkable results. As of December 31, 2018, China Re’s total assets reached RMB340,907 million and net assets reached RMB87,254 million.

China Re will firmly adhere to the high-quality and sustainable development path, and make efforts to play a role in national reinsurance. Based on the strategy of platform, technology and internationalization, China Re creates more values for the shareholders, and facilitates to become a comprehensive international reinsurance group with capability of sustainable development and core competitiveness.

China Re supports the realization of the United Nations’ Sustainable Development Goals, plays the role of the international reinsurance platform, and facilitates its partners to achieve sustainable development based on its own responsibility-driven operation.



Message from the Chairman



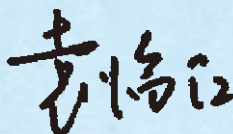
In 2018, China's economy is gradually shifting to high-quality development. The supply-side structural reforms is speeding up, and scientific innovation and consumption upgrading is increasingly accelerating, leading to endless new insurance demands. China Re actively responds to the macro economic situation and market development changes, accelerates the promotion of the "One-Three-Five" strategy. With the rapid growth of insurance premium size, continued optimization of business structure and steady and rising market status, China Re has made great breakthrough internationally, and steadily advanced transformation to high-quality development.

In 2018, China Re actively participates in harmonious development of social construction and ecological improvement through the following actions, and is committed to establishing high-standard environmental, social and governance ("ESG") system while consolidating the operation: **Continuously upgrading catastrophe management ecosystem.** China Re has established the first technology company that specializes in catastrophe risk management in China and published the first earthquake catastrophe model of independent intellectual property right in China, marking successful application for the national key scientific research projects for the first time in the insurance industry. China Re acts as the Chief Reinsurer in all government-driven catastrophe projects. **Continuously expanding strategic partner ecosystem.** China Re has signed strategic cooperation agreements with 17 local governments like Guangxi and Qinghai and large enterprises to continue expanding the cooperation fields and industry coverage; China Re also signed memorandums of cooperation with leading insurance companies in 29 countries along the "Belt and Road Initiative". The overseas cooperation network of China Re covers 122 countries and regions. **Accelerating implementation of the blueprint of "China Re Digital".** China Re has established an IT Center, sets up China Re's private cloud platform, and continues improving the NCR ("New Core Reinsurance") reinsurance core business system. China Continent Insurance introduced the first core business system "cloud structure + micro service" known as "Jindowin", leading the new digital insurance 4.0 era of the industry. A series of new technological and innovative actions have been carried out, such as blockchain-based China Nuclear Insurance Pool ("CNIP") Nuclear • Star Platform, big data-based Easy Raising Platform, cloud computing-based API (Application

Programming Interface) system platform connection, and decentration mode-based reinsurance trading platform. **Facilitating targeted poverty alleviation.** Since 2002, relying on the “1+N” targeted poverty alleviation model, China Re has provided support funds of RMB54.1 million in total to Xunhua Salar Autonomous County. Since the 18th CPC National Congress, we have contributed approximately RMB 48.74 million, which of 80% was provided in recent two years, helping lift the first regional minority in China out of poverty and arousing strong social response. **Successfully completing overseas merger and acquisition.** China Re Group successfully completed an overseas acquisition, in which China Re Group acquired 100% equity interest in Chaucer for a consideration of no more than USD 865 million as at the Latest Practicable Date. This is the largest cross-border main business acquisition made by a Chinese state-owned insurance company to date and a milestone for the Group’s global expansion, which is conducive to comprehensively improving the Group’s global market position and its ability to serve the Belt and Road Initiative.

At the same time, China Re gives active play to its own professional advantages in the insurance and reinsurance areas, and its platform advantages in the insurance industry. China Re conducts in-depth study of the catastrophe risks, develops insurance products related to ecology and environment, and makes efforts to reduce the impact caused by its operation on the environment. We advocate green office, reduce quantity of vehicles for business, encourage our people to travel in a low-carbon manner, so as to fully facilitate the environmental-protection related work.

In the new year, under the direction of Xi Jinping’s thought on socialism with Chinese characteristics for a new era, we will firmly adhere to the high-quality development path, fully and efficiently serve the national strategies, actively lead the industry innovation and upgrading, make efforts to fulfill our social responsibilities. We will continuously realize steady return for the shareholders, create values together with the customers, provide a platform for employees, to grow and make more contributions to economic development and environmental improvement.



Yuan Linjiang
Chairman



Foundation of Social Responsibility

China Re continues to improve its social responsibility management framework, strengthen governance on ESG, standardize the social responsibility management workflow, define the social responsibility management work content, establish the mechanism of intermediaries of social responsibility for China Re, and enhance the executive levels' participation in social responsibility work of China Re.

Social Responsibility Model

Social Responsibility Management System

Stakeholder Communication



Social Responsibility Model

In 2018, China Re continues to adopt the social responsibility “One-Three-Five” model , adheres to the foundation of the social responsibility management system, and carries out major social responsibility work in the three key areas of financial risk control, targeted poverty alleviation and environmental protection. China Re undertakes responsibilities for the five major stakeholders: shareholders, society, customers, employees, and cooperative partners from both internal control and external work.



One foundation

China Re’s social responsibility management system is the structural foundation of the Group’s work on social responsibility. It defines the methods, ways and the content of the Group’s work on social responsibility in the aspects of management structure, policies and systems, etc.

Three areas

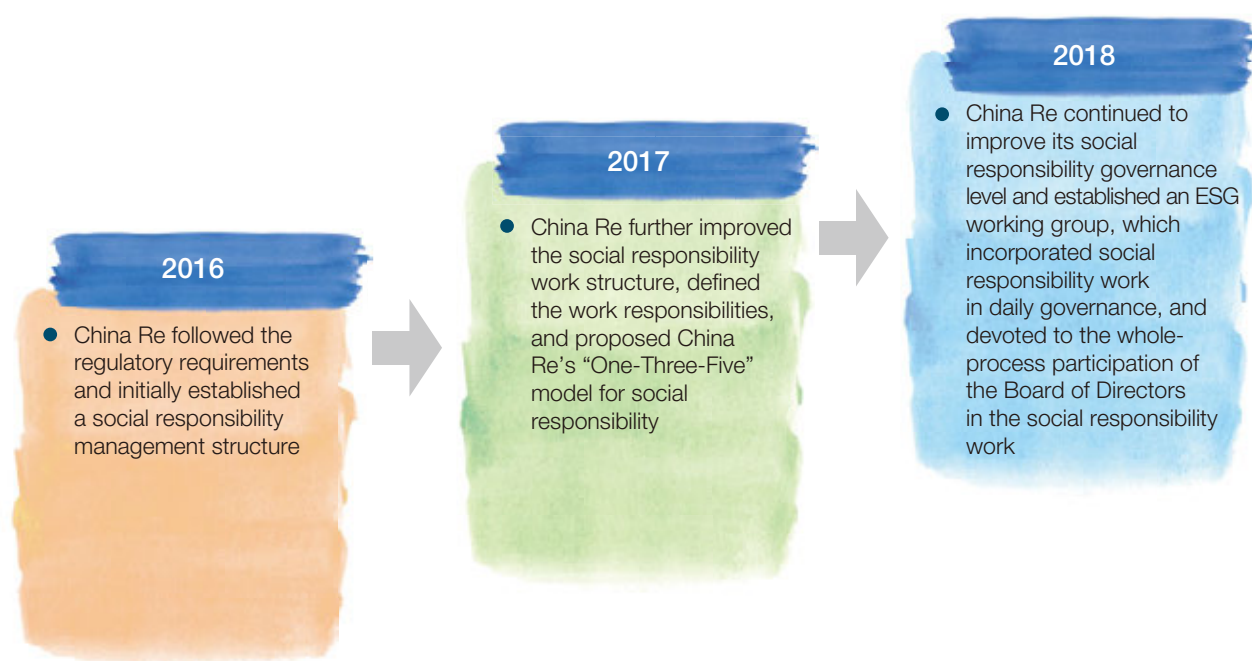
China Re works in line with national strategies, focusing on three core areas of responsibility, promoting the building of a harmonious and green society, and continually contributing to the society’s sustainable development.

Five objects

China Re has established a modern enterprise management system to identify the types of stakeholders interacting in business operations. We take actions targeting the five major objects of social responsibility to achieve win-win results.

Social Responsibility Management System

In 2018, in order to fulfill the regulatory requirements for information disclosure, China Re launched the preparation for the ESG working group. The Chairman is proposed to act as the ESG working group leader, and the ESG working group will be directly managed by the Board of Directors. The members of the ESG working group comprise the main in-charge persons of the relevant departments and the subsidiaries. The ESG working group is responsible for fulfilling the daily management of social responsibility and environment, society and governance, incorporating social responsibility into the daily governance of the Company, devoting to whole-process participation of the Board of Directors in social responsibility matters, and guaranteeing implementation of the social responsibility work.



In 2018, with the deepening of globalization and the expansion of business along the “Belt and Road”, China Re, while deeply participating in international cooperation, carried out sustained actions in the fields of disaster relief, infrastructure construction, personal protection of citizens and etc., based on the nature of reinsurance industry and the national responsibility China Re shouldered, contributing to the realization of the Sustainable Development Goals (SDGs) by the United Nations.

China Re's major actions	Corresponding SDGs
With "insurance for poverty alleviation" as its core idea, China Re has established a "1+N" mode for targeted poverty alleviation. The Salar Autonomous County of Xunhua, Qinghai Province, which is targeted for assistance, was lifted out of poverty in 2018. It is the first regional ethnic group that achieved overall poverty eradication in China.	   
Continuing to work hard in the field of catastrophe insurance, China Re has developed China's first catastrophe model technology and catastrophe risk integrated management platform, enhancing resilience of the society from catastrophes.	  
China Re has researched and developed the pricing model of compulsory liability insurance for environmental pollution in China, in order to improve the environmental pollution risk management capability, and to promote the development of environmental protection industry through innovative financial instruments.	
To implement “Health China” strategy, China Re has developed Million Medical Care Cloud Solution, cost-based critical disease/cancer prevention products and other health safeguard services in life insurance industry to enhance people's ability to resist major disease risks.	
China Re has steadily promoted its internationalization strategy and international cooperation and actively participated in the construction of the “Belt and Road”.	
Insisting on the principles of putting people first and protecting the basic rights and interests of employees, China Re has ensured employee equality and gender equality.	 
China Re contributes to the development of infrastructure and provides financial support such as insurance and fund to improve the quality of buildings, rail transit and etc..	
China Re focuses on the prevention of financial risks, implements anti-money laundering, and safeguards the national economic development strategy.	
As the management company and one of the initiators of China Agricultural Reinsurance Pool (CARP), China Re has developed agricultural insurance to ensure sustainable agricultural development.	

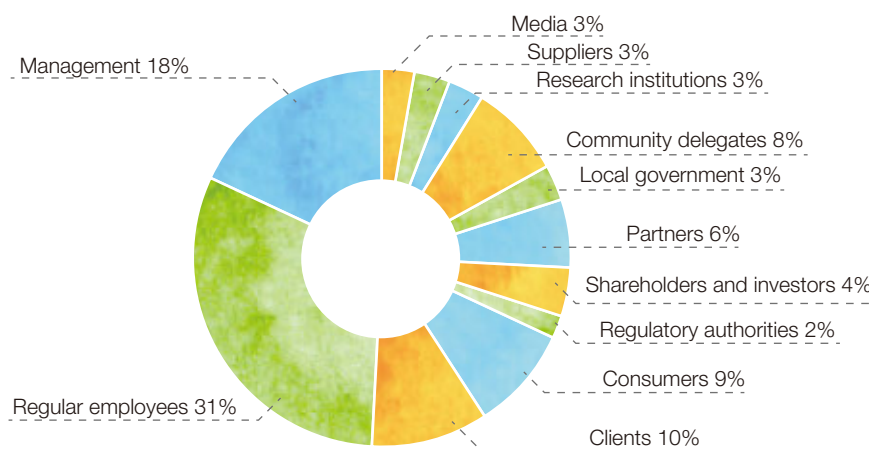
Stakeholder Communication

Communication with the stakeholders is critical to China Re. In the daily operation and management, the Group has effectively identified the types of stakeholders. The Group has also identified the key stakeholders with consideration of its sustainable development impact, and industry background. The Group has established diversified communication channels to connect its various business units and stakeholders. In this way, the Group could understand stakeholders' appeals and respond to them through targeted actions.

Types of stakeholders	Major Issues of Concern	Major Communication Approaches
Government and regulatory authorities	<ul style="list-style-type: none"> • Compliant operations • Corporate governance • Actively fulfilling social responsibility 	<ul style="list-style-type: none"> • Regular report • Participating in industry meetings • Official websites of the companies
Shareholders and investors	<ul style="list-style-type: none"> • Investment rights • Information disclosure • Compliance business operations 	<ul style="list-style-type: none"> • Shareholders' general meeting • Regular reports and corporate announcements of the companies • The announcement of the results • Investors communication • Official websites of the companies
Customer	<ul style="list-style-type: none"> • Products and services • Timely response to their demands • Provision of comprehensive resolutions 	<ul style="list-style-type: none"> • Customer revisit • Customer satisfaction survey • Cooperation with the government and enterprises • Official websites of the companies
Community	<ul style="list-style-type: none"> • Community welfare • Community activities 	<ul style="list-style-type: none"> • Charity donation • Community representative investigation • Community welfare activities
Employees	<ul style="list-style-type: none"> • Career growth opportunities • Remuneration and benefits • Protection of health and safety 	<ul style="list-style-type: none"> • Intranet website • Internal magazine • Employee representative congress • Various types of training • Caring activities • Official websites of the companies
Partners	<ul style="list-style-type: none"> • Long term and stable cooperative relationship • Realizing mutual benefits and creating a win-win situation 	<ul style="list-style-type: none"> • Regular communication meetings • Official websites of the companies • Industry platform websites

In order to identify China Re's major issues of social responsibility in a systematic way, China Re conducts social responsibility materiality assessment every year, focusing on determining annual tasks for social responsibility and responds and discloses the material issues in a targeted manner in this Report. In 2018, China Re continued to carry out a stakeholder survey. A total of nearly 400 valid questionnaires were received. The selection of respondents was diverse and the scope of the survey was comprehensive.

The Composition of the Questionnaire for 2018 of China Re



Through the questionnaire survey, China Re fully understood stakeholders' assessment of the social responsibility activities and received suggestions from various parties. Based on this way, the management of China Re assessed the materiality of various issues of social responsibility. In conclusion, a matrix of materiality of issues of social responsibility for this year was developed and would be responded accordingly in this report.



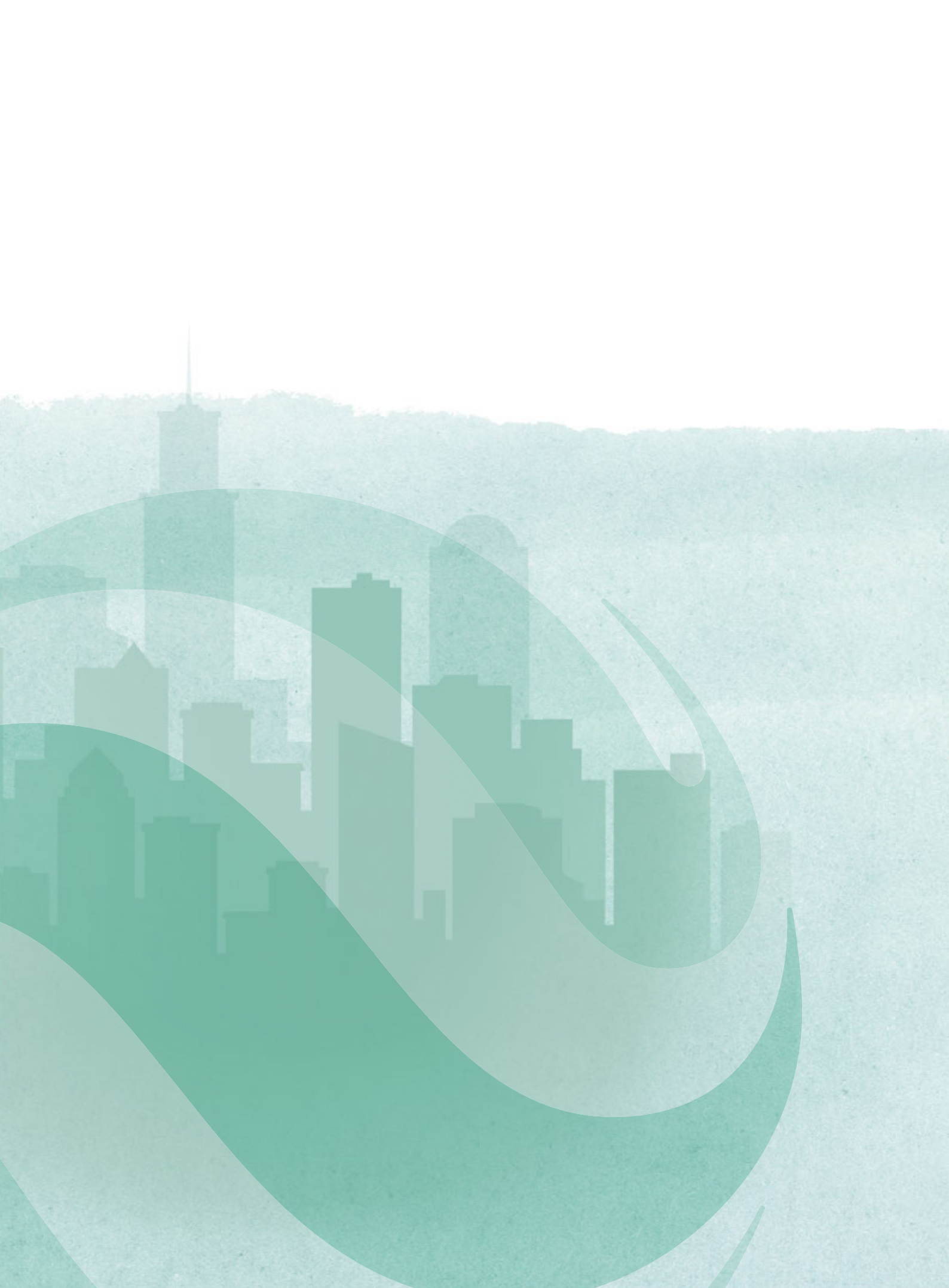
Areas of Social Responsibility

Based on the demand of sustainable social development, China Re takes advantages of its own corporate strengths and quality resources, and actively implements actions in key areas to realize the integration of sustainable social development and corporate development.

Prevention and Control of Financial Risks

Targeted Poverty Alleviation

Environmental Protection



Prevention and Control of Financial Risks

“Hold the bottom line of zero systematic financial risks” is the objective under the risk control policies of China Re. “Serve the entity, strictly control risks and deepen reform” are the key words for China Re to perform the financial work under new circumstances, and are also the action guide for the reform development of the insurance industry.



China Re controls risks such as corruption and money laundering, contributing to financial stability.

Risk Management

China Re places emphasis on prevention of cross-border financial risks, abides by *the United Nations Convention against Transnational Organized Crime, the Anti-Money Laundering Law of the People's Republic of China, the Criminal Law of the People's Republic of China, the Regulations on Anti-Money Laundering of Financial Institutions, the Measures for the Administration of Financial Institutions' Reporting of High-Value Transactions and Suspicious Transactions, the Management Measures on Freezing Assets involving Terrorist Activities, the Measures on Supervision and Management of Anti-money Laundering of Financial Institutions (on trial) (YF[2014] No.344)*, and other national laws and regulations, and has formulated a number of internal risk management measures in respect of international transactions, such as *the Guidelines of China Reinsurance (Group) Corporation on Prevention of International Sanction Risks*, and *the Management Measures of China Reinsurance (Group) Corporation on Anti-money Laundering and Anti-terrorism Financing* to maintain the national important development strategies by practical actions.

China Re continues improving the comprehensive risk management system. The Group receive outstanding score in SARMRA Regulatory Evaluation performed by China Banking and Insurance Regulatory Commission ("CBIRC") in 2018.

The leading international rating company — A. M. Best Company publishes and confirms that the Company and its subsidiaries China Re P&C, China Re Life, and China Continent Insurance were rated "A (Excellent)", and "a" respectively in terms of financial strength rating and long-term issuer credit rating ("ICR"). Standard & Poor confirms China Re and its core subsidiaries China Re P&C and China Re Life are rated "A" in terms of long-term financial strength and issuer credit rating. The rating prospect is steady. This reflects the strong strength of balance sheet good operational performance and leading position in the domestic reinsurance market and also reflects the unique position of China Re as the only state-owned reinsurance group in China.

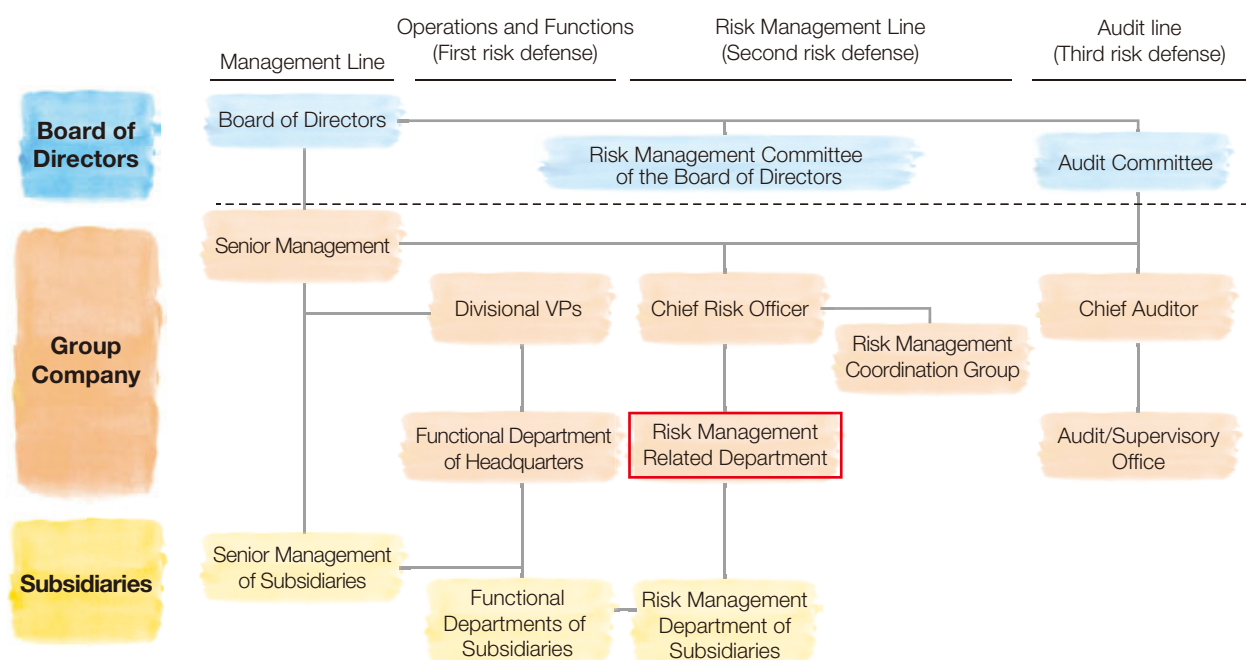


China Re is rated "A (Excellent)" by A. M. Best

Risk management framework

The Group has established an all-around risk governance structure. In the structure, the Board of Directors makes decisions and takes ultimate responsibility. The Risk Management Committee reviews and evaluates the decisions; the senior management organizes implementation of the decisions; the risk management department conducts overall coordination; various functional departments and subsidiaries exert direct management and closely work with each other during the implementation; and the internal audit departments effectively supervise the management and organization system.

China Re's Risk Management System



Risk appetite system

Risk appetite system is the core component of the comprehensive risk management system. It consists of three elements, namely risk appetite, risk tolerance and risk limits. The formulation of the group risk appetite meets the requirements of the business plans, capital status and market environment. Using a combination of qualitative and quantitative approaches, the system determines the tolerance and the limits of various types of risk, to offer a systematic and theoretical support for risk pricing and risk selection, and meet the requirements of the mid-term and long-term development strategies.

Risk management policies system

China Re has established and continuously improved the risk management system which is based on basic risk management system, supported by the pillars of specialized risk management, and supplemented by a set of implementation rules. A number of management measures have been formulated, including *Comprehensive Risk Management Measures of China Reinsurance (Group) Corporation*, *Management Measures of Risk Appetite System of China Reinsurance (Group) Corporation*, *Provisional Measures of China Reinsurance (Group) Corporation on Appraisal of Risk Management Abilities*, and *Emergency Management Measures for Solvency Risks of China Reinsurance (Group) Corporation*. These measures cover risk management's objectives, main tasks, processes of management, ways of implementation, etc., laying the foundation for the Group's risk management.

Risk monitoring and warning system

China Re establishes and continues running a risk monitoring and warning system with "monthly monitoring and quarterly reporting" as the core, and special assessment as supplement. China Re will timely prompt the risks and raise risk control recommendations based on monthly monitoring of key risk indicators and important risk events, and targeted analysis of changes to indicators, causes for risk events and management mechanism. A special risk management report will be submitted to the management on a quarterly basis, to analyze the risk status, and timely monitor the overall risks of China Re.

Risk management information system

The Company, China Re P&C and China Re Life have launched the risk management information system in 2018 to monitor the risk indicators through multiple dimensions, test the insolvency pressure automatically, support the decisions of the management, further enhance the systematic risk management abilities of the Group, and intensify the risk control information level.

Risk management appraisal

China Re enhances the risk control appraisal, and implements appraisal point deduction system for material risk management events and internal control compliance appraisal events of the subsidiaries. The point deduction results will be included in the annual appraisal of the subsidiaries and the officers. Meanwhile, additional special risk investigation and evaluation will be performed for significant risk events, to analyze the reasons of the problems, form the investigation report, coordinate identification of the responsible entity and implementation of the corrective actions, and closely follow the status and implementation progress.

Internal Control Management

“Internal control compliance creates values” is the motive power for internal control compliance. China Re always upholds steady operation strategies, and incorporates the legal compliance requirements in the Company’s operation practice. China Re set up a professional department specializing in internal control and compliance and established an internal control system in accordance with the *Basic Norms for Corporate Internal Control* and the supporting guidelines, *Basic Principles for the Internal Control of Insurance Companies* and the relevant regulations of the *Hong Kong Listing Rules*. The concept and awareness of internal control and compliance have been vigorously advocated in order to strengthen the building of the culture of internal control and compliance.

China Re has accumulated solid professional foundation in the areas of company governance, economic sanctions, anti-money laundering, FATCA (The U.S. Foreign Account Tax Compliance Act), Volcker Rule, related party transactions, capital application, and network securities, and closely followed the changes to the policies and regulations concerning to timely prevent and eliminate significant compliance risks.

In 2018, China Re takes the following measures to improve continuously the effectiveness of internal control management:

- We conducted the management work of internal control according to such systems as management measures for internal control and the internal control matrix. We carried out routine track assessment of changes in material regulations, changes in rules and major decisions made in operation and management. This enabled dynamic identification of the changes in internal control risks and timely adoption of countermeasures.
- We conducted internal control assessments on a regular basis and organized the subsidiaries to conduct self-examination. For loopholes found in internal control, corrective plans were formulated in time. Rectification work was tracked and the results were evaluated upon completion.
- The authorization system was dynamically adjusted and optimized. The important authorization documents were optimized to define the authorization of the approval authority and decision-making process at each level. New and revised rules and regulations were promoted. Rules and regulations of subsidiaries were evaluated comprehensively to ensure the systems to match the companies’ strategies and organizational structure.
- We advocated the philosophy of internal control, popularized relevant professional knowledge and raised employees’ awareness of internal control by means including organizing internal and external trainings, system advocacy, and daily communication.

Corruption Risk Control

China Re actively promotes work of clean government and anti-corruption, unswervingly implements the principle of “one position with two responsibilities” and incorporated each and every requirement of clean government into each aspect of business management. China Re has established a number of measures

including the *Implementation Measures of China Reinsurance (Group) Corporation on Honest Engagement of Leaders (on trial)*, the *Measures of China Reinsurance (Group) Corporation on Case Responsibility Investigation*, the *Provisional Provisions of China Reinsurance (Group) Corporation on Disciplinary Actions against Violation by Employees against Disciplines and Rules*, the *Provisional Measures of China Reinsurance (Group) Corporation on Honest Conversation with New Employees*, the *Management Measures of China Reinsurance (Group) Corporation on Duty Performance Benefits and Business Expenditures of Responsible Persons*, and the *Management Measures of China Reinsurance (Group) Corporation on Discipline Inspection and Supervision*, to create the working atmosphere of “honor to integrity and shame on corruption”. Based on the staged achievements of the anti-corruption risk prevention and control, China Re further summarizes the experience, and regards anti-corruption risk prevention and control as an important movement in prevention and elimination of financial risks.

In 2018, China Re continued performing the corruption prevention work:

- Various forms of anti-corruption publicity and education. The “China Re Discipline Inspection Express” Web-Chat-based platform is established to grant the senior management and the system discipline inspection cadres access to the latest news and relevant systems about comprehensively strengthening the CPC’s discipline, construction of the CPC conduct and of an honest and clean government, and anti-corruption. In addition, “know discipline, be cautious and keep the bottom line” themed warning education month activities were carried out in the whole system.
- Honesty risk prevention and control. China Re further enhances the job responsibilities and business process of key positions for “personnel, property, products and affairs”, and raises the honesty risk awareness of the cadres through investigation and identification of the corruption risks, corruption risk classification, risk classification and rating, and formulation of measures.
- Advance the tour inspection (patrol). China Re formulates a five-year tour inspection plan, deepens the political tour inspection standards, strictly controls corrective actions and implementation of tour inspection, and guides the subsidiaries to actively explore and develop the tour inspection (patrol). In 2018, the Party committee of China Re organizes special tour inspection of the Party committee of China Re Life, and carries out “look back” inspection of the Party committee of China Re AMC. The Party committees of China Re Life, China Re P&C, China Continent Insurance and Huatai Insurance Agency performed the internal tour inspection (patrol).
- Improve the discipline supervision level. China Re performs special investigation on the organization structure and cadre team, and addresses the personnel configuration problems of the basic discipline inspection and supervision body on a question-oriented basis. The investigation topics include intensifying petition letter management, and enhancing the business capability, organization building, and supervision manner of the team. China Re strengthens construction of the honest and clean government, and anti-corruption efficiency by building a discipline inspection and supervision information platform.

In 2018, no litigation arising from corruption occurred in the Group.

Targeted Poverty Alleviation

In 2018, China Re adheres to the “1+N” targeted poverty alleviation model with “insurance poverty alleviation” as the core and in combination with other poverty alleviation measures, and increases the poverty alleviation efforts in terms of funding, stationed cadres and partnered assistance. On September 29, 2018, Salar Autonomous County of Xunhua, a partnered assistance target of China Re, was lifted out of poverty according to the poverty-stricken county exit procedures of the CPC Central Committee, the State Council and Qinghai Province. It marks the overall poverty alleviation of the first regional minority in China and it is also the fruitful result of China Re’s fixed poverty alleviation work since 2002. Through the development of poverty alleviation, China Re has laid a solid foundation for Xunhua County to fully enter a moderately prosperous society, and also developed a new way to establish all-round cooperation relationship with the local government and give in-depth service to the local economic and social development.

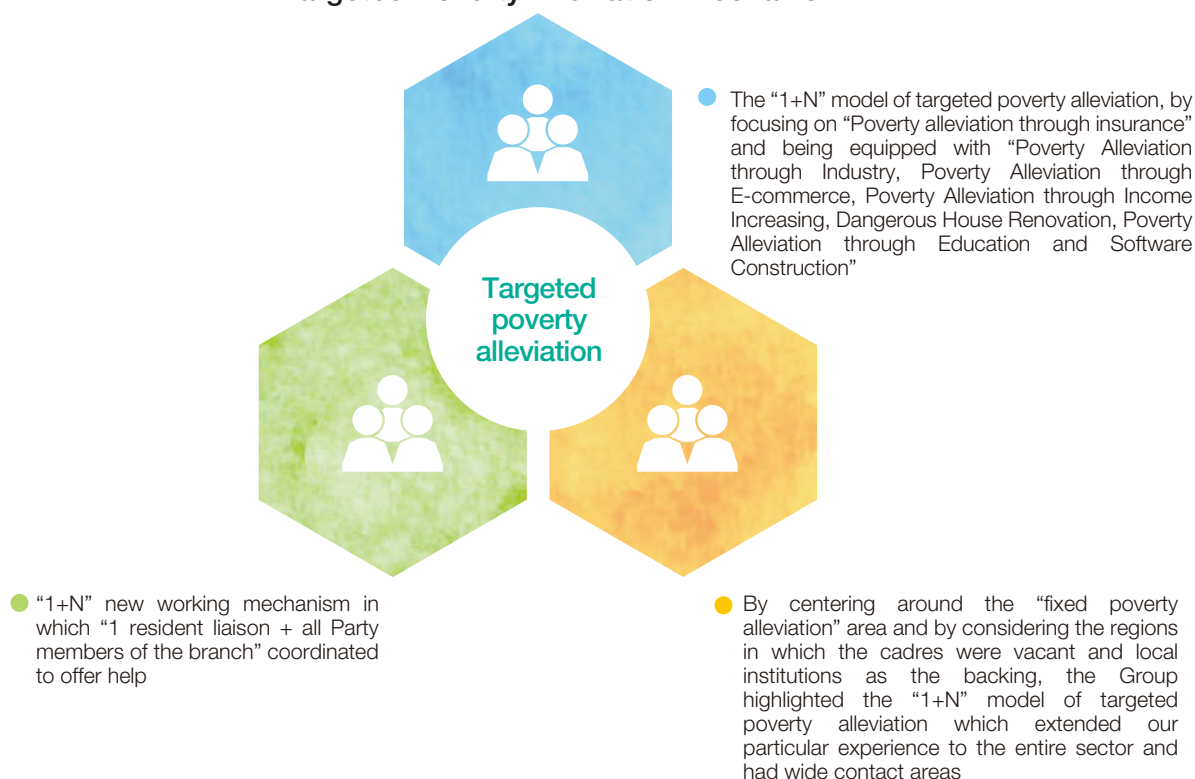


China Re has carried out poverty alleviation actions with industry and enterprise characteristics, contributing to the realization of China’s overall poverty alleviation goals.

The “1+N” Model for Targeted Poverty Alleviation

By upholding the “targeted and all-round” idea, China Re initiated the “1+N” targeted poverty alleviation model with “insurance poverty alleviation” as the core, and in combination with other poverty alleviation measures. Meanwhile, China Re also creatively adopted the new “1+N” collaborative assistance mechanism of “1 resident liaison + all Party members of the branch” to pay regular visits to families in need, learn the latest local situations and real demands, and ensure that the poverty alleviation measures are in place and effective. China Re has established the “1+N” response model with “fixed poverty alleviation” and “unfixed-point poverty alleviation” by centering around the “fixed poverty alleviation” areas, and by considering the regions in which the cadres were vacant and local institutions as the backing.

Targeted Poverty Alleviation Mechanism



China Re formed poverty alleviation mechanism of “overall planning by the Party committee of the Group, coordination by functional departments, support by branches and subsidiaries and implementation by frontline staff”

Strengthen organization leadership

China Re establishes a leading group to study and determine the ideas movements, task objectives and annual work plans of the targeted poverty alleviation, coordinate the poverty alleviation, supervise implementation by the subsidiaries of the poverty alleviation deployment, study the policy requirements and practice problems of the targeted poverty alleviation, summarize and promote the poverty alleviation experience, and actively promote innovative poverty alleviation methods. China Re has developed the poverty alleviation information distribution system to collect and sort the internal poverty alleviation information in the group, and timely master the overall situation of the poverty-relief work in the Group.

Select and dispatch outstanding cadres for targeted poverty alleviation

Since 2016, China Re has selected and dispatched 2 outstanding cadres on secondment and 4 excellent cadres on station in Xunhua County, which has effectively boosted the poverty alleviation program. In 2018, China Re focuses on strengthening the organization and management of, and cares about the cadres on secondment, and guarantees incentives and restrictions for the cadres on secondment by taking into account the actual situations of the company.

Perfect working mechanism

China Re strictly controls and monitors appropriation and application of the funds. Based on the application planning of the poverty alleviation funds, the poverty alleviation funds will be directly remitted to the special poverty alleviation accounts of the poverty-stricken areas. Meanwhile, a notification will be given before payment of the poverty alleviation funds. Any payment of the poverty alleviation funds will be accompanied with a special administrative receipt and supporting documents concerning use of the funds. It is expressly required that any application of the poverty alleviation funds will be signed by the deputy county chief of the Group on secondment for confirmation, to ensure that each sum of the funds is well documented.

By the end of 2018, China Re has paid poverty alleviation funds of RMB31.4734 million to Xunhua County in total during the year for purchasing commercial insurances for the impoverished people in the County, supporting development of the local characteristic industry and economy, funding the poverty-stricken students, and improving the teaching facilities. In respect of pairing help 44 Party branches have become the poverty-relief partners for the poor families in Dazhuang Village, Xunhua County. 44 stationed liaison officers of Qinghai Branch of China Continent Insurance organized visits to the poor families in the Village, paid consolation money of RMB500,000 and organized 6 large-group condolence trips.

Meanwhile, China Re organizes its subsidiaries to integrate the planning and jointly participate in the poverty alleviation. In addition to participation in the systematic poverty alleviation of the Group, China Continent Insurance also positively facilitates the poverty alleviation undertaking of the local governments together with other branches. In 2018, 10 cadres were dispatched on secondment. A total of 17 provinces branches participated in donations to 41 poverty alleviation projects, and total donations amounted to RMB4.1183 million.

The targeted poverty alleviation of China Re is widely recognized by the society. China Re was awarded the “Social Responsibility Targeted Poverty Alleviation Prize” in the Social Responsibility and Public Welfare Ceremony of Xinhuanet in 2018. The poverty alleviation themed advertisement of China Re also won the “Brand Communication Case Prize of the Year” in the China’s Financial Branch Case Contest of the Year.

Poverty Alleviation Through Insurance

China Re highlights the risk coverage function of insurances, and provides supplementary protection for the poor in Xunhua County, preventing people from returning to poverty due to illness and disaster. China Re has developed a number of poverty alleviation insurance products according to the local conditions, worked on promoting the expansion of insurance coverage and increase of coverage amounts, and purchased personal accident and health insurance, rural family property insurance, aquaculture insurance and other targeted insurances for the poverty-stricken families and families in financial difficulties in Xunhua County, as well as poverty-stricken families in Dazhuang Village. At the same time, under the principle of “if it needs to compensate, pay the most as fast as possible”, China Re has opened the green claim settlement channels for the poverty-stricken areas, to guarantee claim settlement within 24 hours in case of major disasters, and thoroughly solves the real difficulties of the impoverished people who suffer from and return to poverty due to disaster and illness.

In 2018, China Re invested RMB10.3 million in total for poverty alleviation through insurance with underwriting risks of up to RMB4.4 billion. Meanwhile, China Re enhanced its comprehensive strategic cooperation with Qinghai Province by virtue of poverty alleviation, and invested RMB3.582 million to purchase insurances against snow disasters for the poverty-stricken areas in Qinghai Province, including Xunhua County. In addition, China Re also assisted Galaxy Futures Co., Ltd. to conduct apple “Insurance +Futures” for the poverty-stricken families in Jingning County, Gansu Province at insurance amount of RMB1.7 million.

Case: China Re rushed to the rescue for flood in Xunhua, Qinghai

In July 2018, several villages and towns in Xunhua County were attacked by sudden rainstorm, and highways, private houses and farmlands were damaged at different levels. The personnel of China Re made their way through the damaged roads and collapsed bridges, and arrived at Dazhuang Village that was seriously hit by the disaster in the first time to investigate the disaster situation and offer rescues. They completed the claim settlement procedures within 24 hours. Meanwhile, China Re allocated party membership dues of RMB2 million as special subsidies to the affected party members and masses in Xunhua County. The Party Committee and Government of Xunhua County highly recognized the rapid claim settlement and front-line rescue of China Re.



Case: China Continent Insurance covered supplementary medical insurances for major diseases for poverty-stricken people under targeted poverty alleviation program in multiple urban and rural areas

In 2018, China Continent Insurance actively participated in the supplementary medical insurances for major diseases for poverty-stricken people under the targeted poverty alleviation program in urban and rural areas. It covered the supplementary medical insurances for major diseases for poverty-stricken people in Xunhua in Qinghai, Poyang, Lianhua and Duchang in Jiangxi, Bayannur, Ulanqab and Hulun Buir in Inner Mongolia; Almsgiving For The Needy Insurance in Chongqing and medical insurances in Xiangxi and Shaoyang in Hunan, and Tongren in Guizhou. By the end of December, the insurance coverage extended to about 509,400 peoples in total, insured amount of more than RMB136.5 billion. The claim reimbursements covered about 42,979 persons with compensation of more than RMB46.9646 million in total.



Poverty Alleviation through Education

According to the principle “poverty alleviation combined with improving confidence and knowledge”, poverty alleviation through education is always an important aspect for China Re in targeted poverty alleviation. In 2018, China Re assisted the senior middle schools in Xunhua County in establishing entrusted education, subsidized impoverished college students, built libraries and improved local teaching facilities, for which, China Re invested RMB9.723 million in total. Meanwhile, China Re invited a total of 40 impoverished students in Xunhua County to participate in Summer Camp in Beijing for 2 years in succession from 2017, so that the students could expand their horizons and increase their knowledge.

Case:

China Re organized summer camp for poverty-stricken students from Xunhua County

In August 2018, China Re organized the “Play with Science and Technology in Summer” themed summer camp beside Huairou Reservoir. A total of 58 children of employees at China Re in Beijing, and 20 primary school students who are excellent in character and academics, of Salar, Zang, Hui and other ethnic minorities from Xunhua County, were all invited to participate in the summer camp. The summer camp enhanced exchange between China Re and Xunhua County, and it is hoped that friendship between the children can be passed on.



Case:

“New Green Charity Initiative” of China Re AMC

In order to disseminate positive public welfare culture, and actively give back to the society, the employees of China Re AMC voluntarily established the “New Green Charity Initiative” in 2013. The initiative was designed to help the needy students, and carried out a number of public welfare projects. Over the past 5 years, the members of the initiative have overcome numerous difficulties such as great workload, remote location and hard physical conditions, and sent 45 people to Qinghai and Inner Mongolia for poverty alleviation and organized support activities for 11 times in succession. The poverty alleviation funds amounted to more than RMB416,700.

In 2018, the “New Green Charity Initiative” organized donation of 255 cups, 257 pairs of sports shoes and 260 sports hats, amounting to RMB66,700 to Yari Primary School in Xunhua, Qinghai, to help the students attend the International Children’s Day Games in Xunhua County, solving the problems of shortage of materials and sports equipments for the students and teachers through practical actions.

Poverty Alleviation through Supporting Industries

In 2018, China Re positively develops “stretched noodles industry” in Qinghai, and has repeatedly negotiated, perfected and implemented the program with Xunhua County Government based on intensive, networked and standard developmental ideas. Based on the pattern “going out and bringing in”, China Re has invested RMB5.20 million in total to support the poverty-stricken families that produce “stretched noodles”, to venture outside of Qinghai and towards the whole country, and make an important step for the “blood-making type” poverty alleviation through “training + employment + stock equity”.

In 2018, China Re organizes “poverty alleviation through consumption”, and purchased RMB700,000 worth of chili sauce, beef and mutton, stonecraft paintings, and other distinctive agricultural and handicraft products from Xunhua County, which has greatly supported the development of agricultural and handicraft industries in Xunhua County. China Re AMC also supports a number of new-type characteristic agricultural product e-commerce platforms through investment and shareholding, to explore characteristic agricultural products in Guangdong, Chongqing, Sichuan, Shaanxi, Yunnan and Gansu, and open a new-type internet sales channel for rural agricultural products through integrated online and offline marketing pattern. By the end of 2018, China Re carried out the “Love Consumption Poverty Alleviation Activity”, and organized to purchase more than RMB1.11 million worth of poverty-alleviation products from the poverty-stricken areas. Employees purchased more than RMB380,000 worth of e-commerce poverty alleviation products individually. Poverty-alleviation products of about RMB1.5 million in total were purchased.

In October 2018, China Re’s Labor Union organized poverty alleviation photography activities, and held the “Most Beautiful Xunhua — Home of Salar Minority” themed poverty alleviation photographic exhibition in China World Art Museum, Beijing. In November, China Re organized the “Witness overall poverty alleviation of an Ethnic Minority” themed impression show in the New Poly Building. The display exhibited the mid-term and long-term development plan for Xunhua County as a “tourism county”, vividly embodied the natural landscape and local customs of Xunhua County, and greatly improved the recognition and influence of Xunhua County.



Ramen Hero, poverty-relief micro film produced by China Re

Case:**China Re organized the “Most Beautiful Xunhua — Home of Salar Minority” themed photographic exhibition**

In October 2018, China Re organized the “Most Beautiful Xunhua — Home of Salar Minority” themed poverty alleviation photographic exhibition, to reflect the beautiful natural landscapes and happy life of Xunhua County in respect of seven aspects including beautiful landscape, profound culture, characteristic industry and poverty alleviation stories. This exhibition revealed the brilliant history of the first regional ethnic minority’s whole extrication from poverty, and the substantial achievements of a targeted poverty alleviation area of a state-owned enterprise. It was meaningful for boosting the poverty alleviation program of Xunhua County, Qinghai Province, establishing the mid and long-term development plan as “tourism county”, and opening a new way for poverty alleviation through tourism.



Case:**China Re aided in construction of a feed mill in Hanhaizi Village, Hongpan Township, Chayouzhongqi, Ulanqab, Inner Mongolia**

In 2018, China Re donated poverty alleviation funds of RMB2 million to Hanhaizi Village, Hongpan Township, Chayouzhongqi, Ulanqab, Inner Mongolia to plan to aid in construction of a feed mill. The feed mill is a collective enterprise of the village, and is expected to produce 10,000 tons of feeding stuff in a year with the residual plant straws left by the local peasant households in the production process as the raw materials. 20 local poverty-stricken persons can be arranged to get a job after the feed mill is put into operation. The operating profits will be used for distributions to the poverty-stricken families and expanding reproduction.

Case:**China Re aided financially Taijiang County, Qiandongnan Miao and Dong Autonomous Prefecture, Guizhou Province to build the “China Re Sister Bridge”**

In 2018, China Re donated poverty alleviation funds of RMB1 million to Taijiang County, Qiandongnan Miao and Dong Autonomous Prefecture, Guizhou Province to build the “China Re Sister Bridge”. The Project is expected to be completed by the end of October 2019, which will bring benefits to more than 2,100 persons of more than 530 families in the villages along the river, and will rewrite the history that the villagers have to cross the river by the slip rope.

Environmental Protection

In combination with its own professional advantages, China Re delves into all kinds of insurance involving in the environmental field, and has established a catastrophe insurance management platform to develop the insurance products in relation to the ecological environment. Meanwhile, China Re is committed to continuously reducing the impact on the ecological environment caused by our own operation, and makes contributions to the progress of the environmental protection undertaking and the sustainable development of the ecological environment.



China Re takes advantage of its business, contributing to management of risks like climate anomalies and environmental pollution.

Responding to Climate Change and Exploring Catastrophe Risk Insurance

In recent years, due to global climate changes, the occurrence of catastrophes has become increasingly frequent. China Re makes use of its own powerful database and analysis capability, advanced risk evaluation model and years of industry cooperation resources, to provide key services including risk identification, risk pricing and other technical support, and product and platform development for the insurance industry. China Re has assisted enterprises and the society to decentralize and transfer the catastrophe risks, and improved the capability of the whole society to tackle the climate changes by virtue of its catastrophe platform.

China Re makes its contributions to the catastrophe insurance undertaking through the following technologies and measures:

Satellite remote sensing and geographic information technology facilitate rapid identification and dynamic positioning of the insured objects

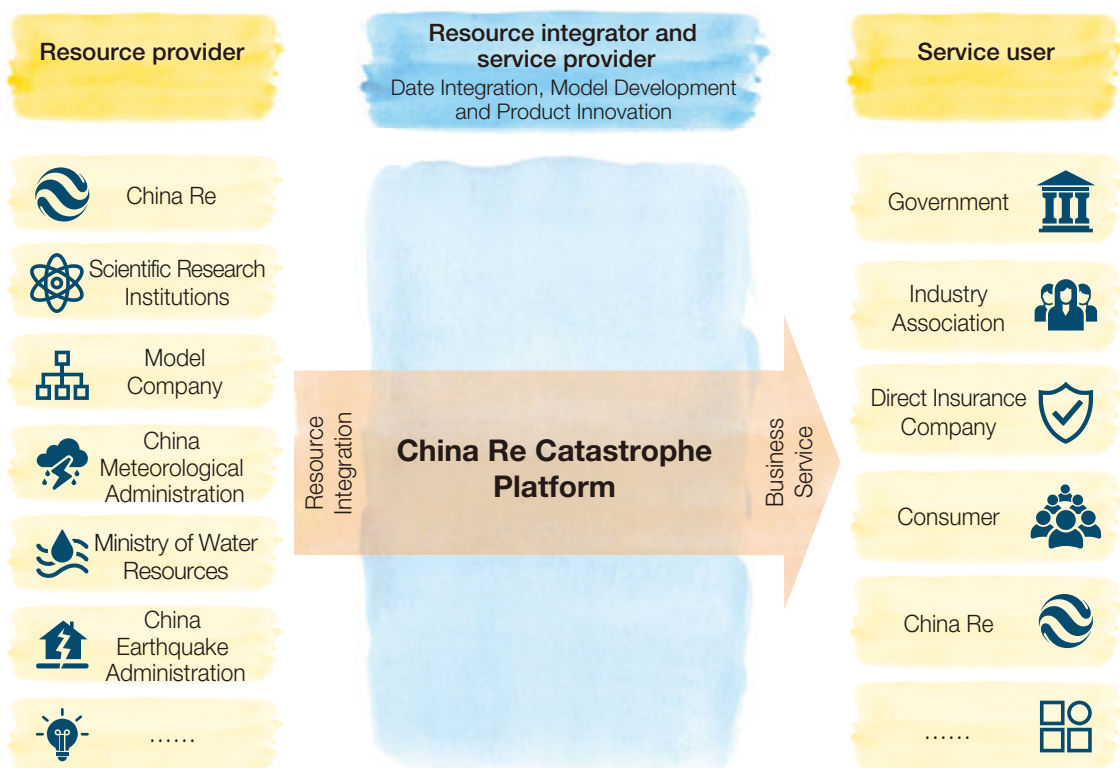
Multi-data sources create a catastrophe collaborative analysis and management platform and assist in comprehensive catastrophe risk management

The catastrophe model technique provides solutions for catastrophe risk pricing

Case: China Re established the Catastrophe Risk Management Company

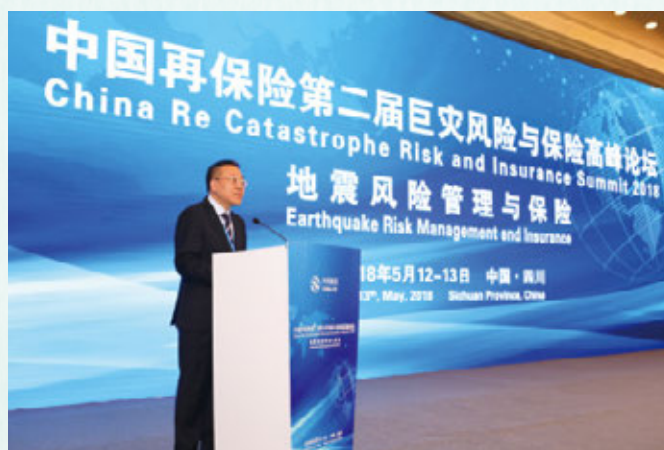
On August 25, 2018, China Re established the Catastrophe Risk Management Company in Chongqing, marking the formal appearance of the first financial technology company that specializes in catastrophe risk management in China. The Catastrophe Risk Management Company is positioned to be a leader in catastrophe risk management at home and abroad, and an important participant in construction of the national modern risk governance system.

Earthquake Catastrophe Platform Structure



Case: The first earthquake catastrophe model with proprietary intellectual property rights in China was launched

On the occasion of the 10th anniversary of the Wenchuan Earthquake, China Re convened the “China Reinsurance Catastrophe Risk and Insurance Summit 2018” with “Earthquake Risk Management and Insurance” as the theme, and launched the first earthquake catastrophe insurance model with proprietary intellectual property rights in China on May 12, 2018. Based on in-depth cooperation with the China Earthquake Administration’s Geophysics Institute and the Institute of Engineering Mechanics, and other national authoritative scientific research institutions, China Re has researched and developed an earthquake catastrophe insurance model using the latest earthquake data and technological means in China, by taking into account China’s geological structure, features of earthquake activity and building structural information. This research and development achievement improves the accuracy of China’s insurance industry in evaluating the losses caused by earthquakes, and provides key technological support for earthquake catastrophe insurance prices, risk identification, business mix optimization and risk accumulation management.



Case: China Continent Insurance plays a positive role in catastrophe insurance and livelihood guarantee

As a member of catastrophe co-insurers, China Continent Insurance positively participates in the disaster rescue system jointly established by the government, insurance institutions and foundational organizations. In 2018, China Continent Insurance has continued to participate in the public catastrophe insurance of Ningbo, Zhejiang and the farmer’s house earthquake insurance of Dali, Yunnan at a share of 8% and 5% respectively, providing risk guarantees of up to RMB24 million and RMB10 million respectively.

Innovating Green Finance and Supporting Development of the Environmental-Protection Industry

China Re combines environmental protection awareness with business development, and continues to boost the development of the environmental protection industry through innovative financial tools. Investments in financial bonds greatly support development of water conservancy and other environmental protection industries. China Re gives play to its function as a national reinsurance company platform, positively supports and participates in promoting the compulsory liability insurance for environmental pollution, and actively researches and develops pricing models for China's compulsory liability insurance for environmental pollution, by making use of its professional advantages in respect of data analysis, damage evaluation, actuarial technique and data models, so as to continue improving environmental pollution risk management ability.

Case: China Re signed an environmental liability insurance strategic cooperation agreement with the Ministry of Ecology and Environment (MEE)

On August 23, 2018, China Re signed a strategic cooperation agreement with the Environmental and Economic Policy Research Center under MEE in Beijing. Both sides will positively implement the spirits and requirements of the Central Government concerning ecological civilization construction and pollution prevention and control, boost innovation and practice of environmental pollution liability insurance policy, and establish cooperation by jointly creating compulsory liability insurance for environmental pollution known as the "Guizhou Pattern", launching enterprise environmental pollution liability risk research, establishing a joint research center and enterprise environmental pollution liability risk information platform, initiating international exchange and publicity and training, etc.



Case:**China Re AMC invested financial bond products for the environmental protection industry**

China Re AMC always imposes stringent environmental protection requirements on the bond investees in the investment process, strictly controls position of bonds in the petrochemical, coal, steel and other high-pollution industries, and greatly supports development of water conservancy and other environmental protection related industries through investment related policy financial bonds or environmental protection bonds. As of December 7, 2018, China Re AMC had invested RMB1.254 billion in total in issued bonds that raise funds for environmental protection, sewage treatment, pipe gallery construction and other projects, and invested RMB12.643 billion in total in China Development Bank bonds and other policy financial bonds that can support the development of the environmental protection industry in the form of policy loans.

Case:**Huatai Insurance Agency launches new auto insurance mode of “main engine plant + insurance broker + insurance company” to boost development of the new-energy automobile industry**

Huatai Insurance Agency will closely follow the national strategic layout, pay attention to development of the new energy automobile field for a long term, deepen analysis on the business mode of the emerging new energy automobile enterprises, break the business mode of the traditional automobile enterprises which take distributor insurance agency as the core, start from the risk demands of the new energy automobile enterprises and customers, and provide insurance brokerage services to the insured. With a view to providing the customers with solutions of core values, Huatai Insurance Agency will enrich the financial service solutions for the new energy automobile enterprises, provide the new energy automobile users with convenient insurance solutions, facilitate development of the state new energy automobile industry, and give play to the professional competence of Huatai Insurance Agency.

Case:**Innovative environmental-protection liability insurance through “return of manure to cropland”**

In 2018, in order to implement the spirits of the CPC Central Committee concerning protection of ecological environment, and the concept of “cut off sewage, and build a pool to collect sewage and return manure to cropland” advocated by the Department of Environmental Protection of Guangxi Zhuang Autonomous Region concerning pollution treatment of the Nanliu River, the Company and China Continent Insurance positively participated in the “Return Manure to Cropland” Project, and accepted insurance for the third-party technology companies to cover the liability for damages arising out of crop death caused by fertilization, through credit enhancement for the fertilization service of the third-party technology companies, so that the peasants have no worries about fertilization services. Besides, the insurance instruments are embedded into the systematic environmental protection projects, to increase credit for return of manure to the cropland, realizing a market mechanism for manure treatment, and boosting synchronous development of environmental treatment and biological agriculture.

Practice of Green Office, and Reduction in Impact on Ecological Environment

China Re puts forth efforts to reduce the impact of operational links on the ecological environment, propagate green civilization ideas to the stakeholders through multiple channels, and take actual actions to initiate green operations in strict accordance with *the Environmental Protection Law of the People's Republic of China*, *the Atmospheric Pollution Prevention and Control Law of the People's Republic of China*, *the Water Pollution Prevention and Control Law of the People's Republic of China*, *the Law of the People's Republic of China on Prevention and Control of Solid Waste Pollution*, *the List of National Dangerous Wastes*, *the Law of the People's Republic of China on Environmental Impact Assessment*, and other national laws and regulations.

In 2018, China Re has strengthened the energy conservation effect through management, behavior and technology, raising employees' energy conservation and environmental protection awareness. In respect to internal management policies related to energy conservation, emission reduction and green office, China Re raises specific requirements for the property company, and incorporates such requirements in the service contract, to achieve energy conservation, emission reduction and green office. China Re also takes the following actions to reasonably save the self-used energy: (1) Enhance publicity and inspection, and demand the last one who leaves the office to turn off the power; (2) Demand the property company to achieve energy conservation in terms of technology and management, enhance in-house cleaning and tour inspection at night, turn off the air conditioner and light switches in the offices, replace parts of the LED tubes in ring corridors, reasonably set on/off timing of elevators during non-working time, and reasonably set the running time of the fresh air handling units; and (3) Demand the catering company to save water and energy, and to appoint specially-assigned persons for refined management of water, electricity, gas and raw materials.

Energy and Resources Conservation Actions	Achievements in 2018
<ul style="list-style-type: none"> • Replace fluorescent lamps with 18W LED energy-saving lamps (109 pieces) • Install voice operated switches to save energy • Strictly control light-on/off timing in the public areas, and turn on emergency lighting only during vacant times 	Save about 21,006 kwh of public lighting energy consumption compared with that before energy conservation transformation in 2018
<ul style="list-style-type: none"> • Strictly limit running time of units at 10 hours, adjust the air-conditioning temperature in the office areas to meet basic office demands, and raise the temperature of the water chilling unit by 1°C • Reduce the energy consumption of the units while refrigeration is in effect, make use of ice storage, take advantage of valley electricity night pricing, and give full play to peak and off-peak power price differences to reduce power usage • Test air-conditioning water quality and reasonably control water consumption on a regular basis, and reduce water consumption and sewage discharge in a scientific way • Install timers for power control of fresh air units, in order to save electricity in a targeted manner 	Save about 21,420 kwh of electricity for cooling units and fresh air handling units through energy control, and reduce water consumption and sewage of 778 tons in 2018
<ul style="list-style-type: none"> • Only adjust the converter setting for power control of heating pump, to reduce running currents • Control maximum frequency of the circulating water pump for heating stations at about 45Hz in order to reduce power • Reasonably adjust running number and water temperature of circulation pump based on climate and temperature change 	Save about 20,800 kwh of energy for heating units through energy conservation in 2018

The main energy consumption of China Re in the operation course includes office power, fuel for official vehicles and office heating gas, while the main consumption resources include office water and papers. The Company and its branches and subsidiaries do not engage in the manufacturing business. Thus, general waste mainly includes waste papers and other office rubbish, and does not generate exhaust gas and waste liquid. The waste toner cartridges, and ink boxes from operation will be recycled by the manufacturers, and the tubes, electronic wastes and other substances will be treated by the qualified third-party agencies.

In 2018, the energy conservation and emission reduction of the Headquarters, branches and subsidiaries take obvious effect, and both use of resources and discharge of wastes are significantly reduced. China Re achieves staged success in energy consumption and emission reduction. In 2018, the Group's energy consumption totaled 11,301,701.25 kgce and the output value per 10,000 yuan consumed 0.94 kgce; the greenhouse gases produced totaled 29,636.52 tons of carbon dioxide, and the output of carbon dioxide per 10,000 yuan was 0.0025 tons. The Group has not been involved in any direct or indirect environmental pollution events.

Environmental performance of China Re

Topic	Type	Data in 2018 (China Re and all subsidiaries and its branches)	Data in 2018 (The company and headquarters of its subsidiaries)	Data in 2017 (The company and headquarters of its subsidiaries)
Consumption of resources	Electricity (unit: kwh)	35,528,139.75	4,301,368.68	4,162,016.57
	Gasoline (unit: l)	6,291,499.06	41,467.16	57,644.86
	Water (unit: tons)	307,513.692	16,434.03	14,610.21
	Gas (unit: m ³)	148,412.00	38,709.00	41,722.00
Waste	Waste ink box (unit: pieces)	12,515	115	1,060
	Waste toner cartridges (unit: pieces)	14,113	892	310
	Waste tube (unit: pieces)	9,956	1,440	1,510
	Kitchen garbage (unit: tons)	1,333.865	52.2	55.18
	Office rubbish (Unit: tons)	856.21	43.6	45.78

* Resource consumption and waste category data in 2017 includes the Company and the headquarters of its subsidiaries (excluding overseas institutions). In 2018, the data range expanded to the Company, all subsidiaries and its branches, as well as overseas offices in Hong Kong, London and New York (excluding overseas branches). Therefore there are obvious differences of data between 2017 and 2018.

Objects of Social Responsibility

China Re constantly adheres to the concept of “win-win”, establishes a multi-party cooperation platform, and works with all stakeholders to achieve sustainable development.

Shareholders

Society

Customers

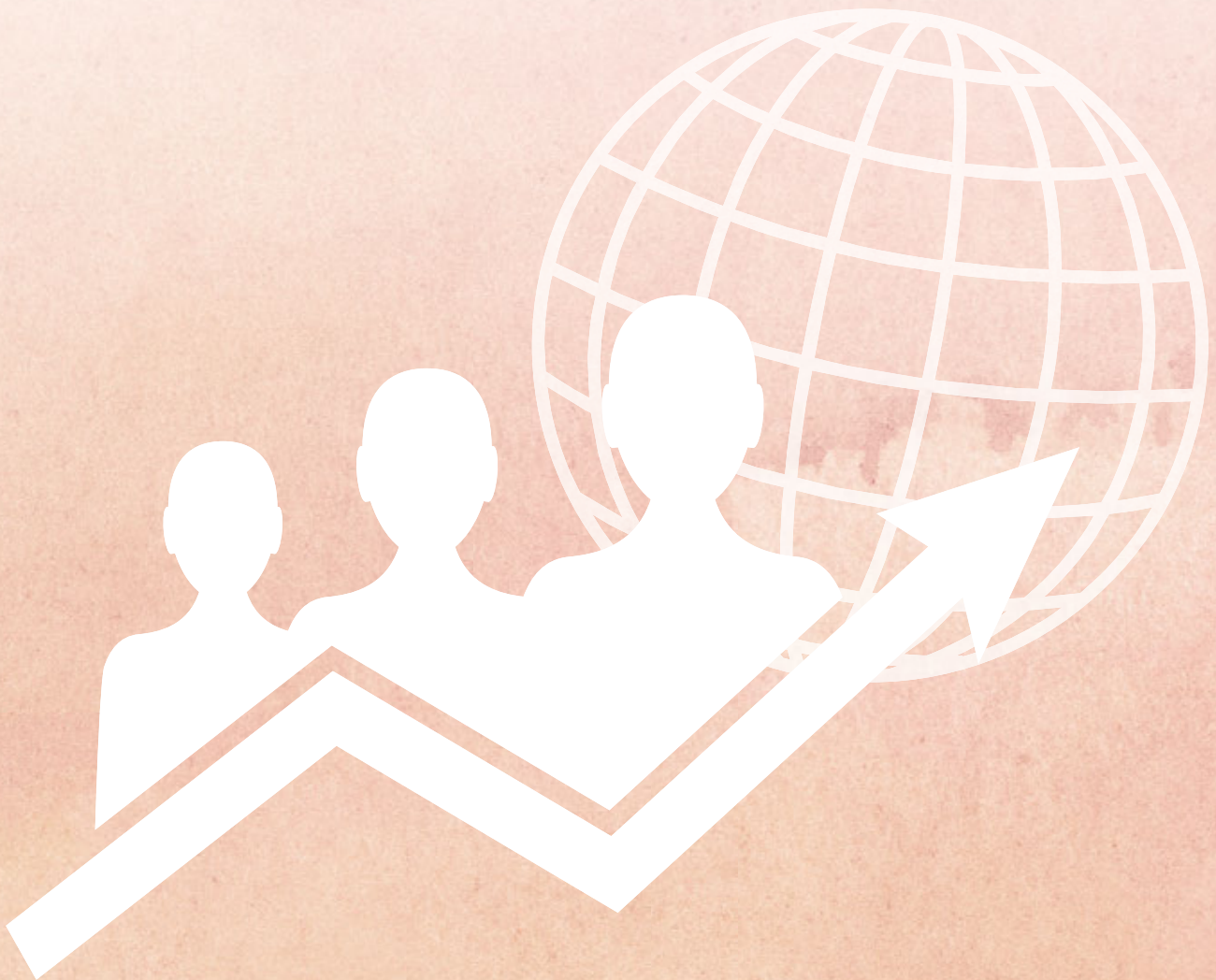
Employees

Cooperative Partners



Shareholders

China Re takes the initiative to serve the national strategy and the industry development requirements, and regards corporate value enhancement as the driving force for business development. In 2018, China Re firmly adheres to the leadership of CPC, stays true to serve the strategy of the nation, and makes concerted efforts in innovation, synergies and fission, to make great breakthrough for the overall development ideas of “One-Three-Five” strategy, hold out the risk bottom line, realize high-quality development, and continue creating value for customers and shareholders.



Steadily Facilitating Implementation of Strategies, and Continuously Creating Corporate Values

China Re is continuously committed to creating values for the corporation and the industry. In 2018, China Re maintains rapid business growth, continues optimizing the business structure, grasps favorable market positions, makes firm steps for international layout, and achieves significant scientific and innovative results, to continuously enhance the comprehensive strength. By the end of 2018, China Re has realized an insurance premium of RMB122,257 million, increased by 16.1% on year-on-year basis, the total assets of China Re are up to RMB340,907 million, increased by 40.4% on year-on-year basis; the net profits attributable to the parent company shareholder are RMB3,730 million, at rate of return of RMB0.09 per share; the weighted average return on equity (ROEWA) is 4.90%. China Re actively gives return to its shareholders through a steady dividend policy. In July 2016, the Board of Directors discussed and adopted the bill concerning the *Dividend Policy of China Reinsurance (Group) Corporation*, and decided to pay dividends once a year and that the profits distributed in cash should not be less than 30% of the consolidated net profits attributable to the parent company shareholder in the year. The Board recommends the payment of final dividend for the year ended 31 December 2018 totaling approximately RMB1,317 million, payout ratio is 35.31% which is in line with the requirements of the said dividend policy.

In 2018, China Re makes substantial breakthroughs in international strategy. China Re successfully acquires 100% equity of Chaucer, a global (re)insurance company and special insurance expert in the first echelon of the Lloyd's market UK in terms of business capability and profitability in consideration of no more than USD865 million as at the Latest Practicable Date, which is the largest cross-border acquisition of China's state-owned insurance enterprise so far, opening a new chapter for China Re in global development. This acquisition is conducive to giving full play to complementary advantages of both sides in the business layout and product technology, and is an important movement for China Re to facilitate international development and an overseas structure, so as to further enhance the Group's reinsurance competitiveness, offer comprehensive and professional insurance guarantees of Chinese overseas benefits and localization services for countries within "Belt and Road Initiative". In the future, China Re will speed up global risk diversification of the insurance business of Chinese elements with Chaucer as the platform, and enhance its involvement in global insurance and reinsurance so as to boost its global strategy.

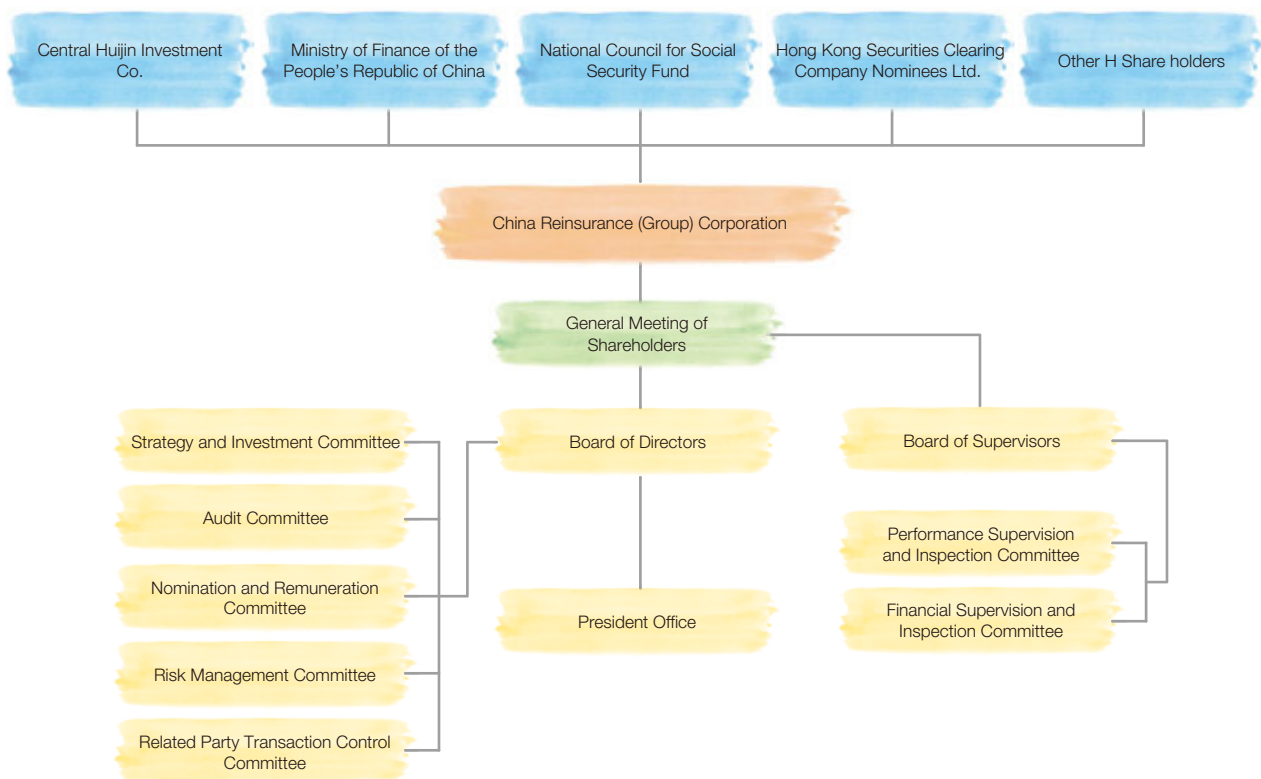


China Re wholly acquired Chaucer

Optimizing Company Governance Structure, and Ensuring Compliance Operation

The Company continues optimizing the corporate governance structure, and boosts legal, scientific and high-efficiency running of corporation governance consistently in accordance with the *Company Law of the People's Republic of China*, the *Insurance Law of the People's Republic of China*, the *Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited*, other laws and regulations, and the relevant regulatory requirements. The Company has established a corporate governance structure with the general meeting, the Board of Directors, the Board of Supervisors and the senior management as the core; established a corporate governance system with the *Articles of Association* as the core, and the rules of procedures and working rules as backbone, and established a high-efficiency decision authorization system to intensify authorization management, and facilitate formation of the corporate governance system to achieve mutual adjustment, effective balance, high-efficiency operations and scientific decisions.

Group Company Governance Structure



In 2018, the Company is appraised “excellent” corporate governance by the CBIRC, and it is the top-level appraisal received from the regulatory department for three years in succession.

Strengthening Investor Relationship Management, and Frequently Receiving Recognition of the Capital Market

China Re attaches great importance to communication with the shareholders and investors. In 2018, China Re intensifies communication with the capital market in respect of principal business development, international strategy progress, catastrophe platform building and other concerns of the investors through field presentation conference/telephone conferences, investor salons, video conferences, investor investigations and other channels, to maintain an honest, open and transparent market image. In 2018, China Re has organized more than 40 investment and PR events, hosted 6 large investment and PR events covering more than 350 key investors and analyst representatives; and attended 15 investment bank summits covering more than 120 key investors and analyst representatives. China Re has met with more than 500 institutional investors and analyst representatives during the year to effectively raise the recognition of the Group in the capital market.

In 2018, China Re also intensifies establishment of the information disclosure mechanism, and has formulated and printed the *Provisional Measures of China Reinsurance (Group) Corporation on Administration of Domestic Regulatory Information Disclosure*. As the guideline for disclosure of domestic regulatory information, these Measures constitute a complete information disclosure management system together with the printed listing information disclosure working mechanism. In 2018, China Re has disclosed the 2017 Annual Result Announcement, the 2017 Annual Report, the 2017 Social Responsibility Report, the 2018 Interim Result Announcement and the 2018 Interim Report, more than 150 temporary listing announcements, and more than 50 domestic regulatory announcements.

Case: China Re has formally become the member of MSCI China Index

Since June 1, 2018, China Re has formally been recruited in a member of the MSCI China Index, which indicates that the investment value and stock representativeness of China Re are highly recognized and positively appraised by the international capital market.

In 2018, China Re has won the “Best Listed Company for Hong Kong Stock Connect” and the “Most Valuable Financial Stocks Company” for the 2018 “Golden Hong Kong Stocks” jointly hosted by Zhitong Finance and Royal Flush Finance, the “China Securities Golden Bauhinia Award with the Best BRI Practice”, the “Securities Times Golden Wing Award with the Best Return of Investors”, and the “Sina Finance Golden Lion Award with the Best Social Responsibility” in succession. China Re P&C is awarded the “2018 China Insurance Ark Award with the Best Innovation”, and the China Continent Insurance won the “2018 China Insurance Ark Award with Golden Insurance Service” and the “2018 Golden Finance Annual Award with the Best Social Responsibility”.

Society

China Re holds fast to the national reinsurance mission, and adheres to “reinsurance as the core business”, to fully support the national strategy, serves the development of real economy, provide protection for people’s livelihood, work on strengthening the sense of security, sense of gain and sense of happiness of the mass, and make efforts to realize both harvest in social benefit and corporate value.



China Re plays the social security role of reinsurance, contributing to the realization of agricultural sustainability, residents’ health improvement and infrastructure construction.

Making Contributions to Social Infrastructure, and Guaranteeing Domestic People's Livelihood

China Re gives full play to the insurance and reinsurance industry's attributes and natural advantages to positively facilitate construction of national and social infrastructures that guarantee people's livelihood.

China Re makes positive contributions to the development of China's infrastructure projects. A number of subsidiaries of China Re have established a special infrastructure department. In 2018, Huatai Insurance Agency provided insurance brokerage services for Zhengzhou Rail Traffic Line 6 and other city-wide rail traffic projects. By the end of 2018, high-quality insurance brokerage services have been provided for more than 70 metro lines of 20 metro owners in 15 cities nationwide.

Case:

China Re AMC set up special products worth RMB5 billion for bailout of private enterprises

China Re AMC initiated "Xin'an" series of special products of RMB5 billion. This is an important movement of China Re AMC to actively respond to the spirits of the CPC Central Committee, participate in resolving the liquidity risks arising from pledge of stocks of excellent listed companies, and serve the substantial economy. It is also the first time for China Re AMC to explore bailout of private enterprises by marketization means by grasping the policy opportunities.

Case: Inherent Defect Insurance (IDI) Platform provides guarantee for building quality

China Re has attached importance to promoting quality insurance for building projects, and positively participates in study and discussion of Ministry of Housing and Urban-Rural Development (“MOHURD”), CBIRC and large insurance companies concerning building quality Inherent Defect Insurance (“IDI”). IDI will be purchased by the construction unit of the housing project, and the insurance company will assume responsibility for compensation for the physical damage caused by project quality defects within the warranty scope during the warranty period, so as to provide a practical guarantee of the benefits of the majority of owners.

As one of the first batch of nine provinces listed for IDI pilot of MOHURD, Shanghai takes the lead in promoting the IDI pilot. Thanks to its industry positioning and powerful technical strength, China Re is generally accepted and recognized by the Shanghai Housing Construction Committee, CBIRC Shanghai Office and Shanghai Financial Services Office, and has signed the IDI Platform Entrusted Construction Agreement with Shanghai Housing Construction Committee, to formally build the IDI information platform of Shanghai City. China Re has established a professional service team to provide comprehensive management functions for housing projects, risk events and insurance to the government, insurance companies and Technical Inspection Service (“TIS”). The platform connects the data of all parties, realizing unified data, smart control and ecological social governance. Through the IDI Platform and innovative housing quality guarantee system of China Re, the government further tightens building quality control, transforms government functions, and directly protects the legal rights of the masses in the capacity of regulator instead of participant. In October 2018, the “IDI Information Platform of Shanghai City” established by China Re is awarded as the “China Fin-Tech Innovation Rank in 2018 • Excellent Fin-Tech Solution”.

Meanwhile, China Re greatly serves the rural revitalization strategy, and plays a positive national reinsurance role in regards to design of agricultural insurance disaster risk diversification mechanisms, implementation of the insurance poverty alleviation strategy, and guarantee of local rural economic and social development. China Re continues promoting product innovation, positively develops rural disease supplementary insurance, rural security insurance, environmental liability insurance, agricultural machinery insurance, land-lost farmer insurance, and poverty alleviation insurance based on the requirements of rural social security and rural governance system building, and explores such modes as “insurance + futures”, “insurance + bank + peasant”, “order + policy” and agricultural surety insurance, to provide diversified financial insurance services for rural revitalization.

Case:
China Continent Insurance helps farmers get rid of poverty and increase income through “insurance + futures” poverty alleviation product

In 2018, China Continent Insurance initiated the “insurance + futures” poverty alleviation product project for Inner Mongolian soybean, together with four futures companies, to insure the losses caused to the farmers by a drop in market price, through a “order agriculture + insurance + futures” mode. Meanwhile, grain purchasing companies were introduced to help farmers address the dilemma of selling grain and dealing with low grain price problems, and secure their actual income. With the support of local governments, insured poverty-stricken families do not need to pay the insurance premium, which will be paid by the futures companies in full. Such projects bring benefits to 280 villages in 15 townships in Morin Dawa Daur Autonomous Banner, Hulun Buir, Inner Mongolia Autonomous Region, with full coverage of 4,534 registered poverty-stricken families. A total of 653,841.1 mu of soybean, amounting to 85,000 tons, had been insured, and indemnity of about RMB6.1056 million had been settled at a unit price of RMB71.83 per ton.

China Re facilitates the “Healthy China” Strategy, and is committed to enhancing big data analysis and intelligent application to provide an integrated medical health service solution. China Re has created product and service advantages with “data +” and “technology +” as the core, and established the insurance industry’s first accident insurance core database, to vigorously promote innovative development of medium-end medical care, children’s serious illness and other security businesses in the life insurance industry, and increase the risk defense capability of the insured in case of serious disease.

Case: China Re Life develops products to cover gap in social cancer insurance

In 2018, China Re Life developed the medical insurance of critical illness/cancer, through which, the insured may pay a premium of only several hundred yuan for insurance coverage of up to million yuan. These products have been launched by a number of insurance companies. A special regional medical insurance of cancer products have been initiated in the pilot region, Kaifeng City, with coverage for urban employees and rural residents insured in Kaifeng City. In addition to basic medical insurance, this product may provide compensation of medical costs for the insured for 3 years after the insured suffers from cancer, so that the insured will not return to poverty due to illness, or be unable to take treatment due to financial difficulty, which will significantly improve the social security level.

China Re actively researches and develops small-amount life insurance products and serious illness insurance products for accident injury and disease for impoverished people in poverty-stricken areas, and provides corresponding reinsurance security services. By the end of 2018, China Continent Insurance has accepted the urban and rural serious illness insurance business in Chongqing Municipal, Kunming City in Yunnan, Kaili City in Guizhou, Shangrao Guangfeng District, Yushan, Yingtan, Pingxiang and Yujiang County in Jiangxi, and four banner counties in Baotou City and Ulanqab in Inner Mongolia, with coverage amounting to over RMB2.31 trillion for about 13,565,900 insured persons. Indemnity of more than RMB260 million in total had been paid for 208,502 insured persons.

Case: China Re Life launches Million Medical Care Cloud Solution

The Business Innovation Department of China Re Life worked together with the IT Center of China Re to establish a project team in February 2018, to implement the “China Re Life Million Medical Care Cloud Solution” R&D Project based on Intelligent Underwriting Engine System. In the Fin-Tech Development Forum and the 3rd China Fin-Tech Innovation Conference, China Re Life’s Million Medical Care Cloud Solution was awarded as the “China Fin-Tech Innovation Rank in 2018 • Fin-Tech Innovation Application Excellent Case”.

Supporting Building of Harmonious Community, and Participating in Compassionate Public Welfare

China Re attaches importance to public welfare, and carries out volunteer services and activities by making use of its own profession and resources, to serve the local community through genuine actions, raise insurance awareness among the public, enhance risk security abilities, pass on care and responsibility, and promote building of a harmonious society.

In 2018, China Re organized the “7·8 Insurance Poverty Alleviation Walking” Event on the 7·8 Insurance Awareness Day to make donations to the “Love Package” Poverty Alleviation Project through walking miles tracked online. Meanwhile, China Re also planned an offline walking event, and organized more than 200 employees for a group walking activity in Olympic Forest Park, Beijing. In addition, promotional activities such as the “Give ‘7·8 Thumbs Up’ Finger Dance”, “Discover Story behind Insurance” Opening Day, and “Five Access to” Insurance were organized, and about 30,000 employees participated to popularize insurance and reinsurance related knowledge to the public.



Case: China Continent Insurance • Hope Project Happy Sports Fund

Established in September 2013, “China Continent Insurance • Hope Project Happy Sports Fund” is the first special non-profit foundation in China that is designed to donate sports equipment to village primary schools in poverty-stricken areas. On the occasion of its 15th Anniversary, China Continent Insurance initiated the “15-year Love China Continent Insurance” themed “Happy Sports Fund” Public Welfare Event in 2018 to sponsor 50 schools in succession, and make donations of RMB1 million in total, donating basketball stands, football gates, table tennis tables and other sports facilities, and carry out such activities as “Security Class”, “Fun Games” and “Broadcasting of Motivational Sports Films”. By the end of 2018, China Continent Insurance has donated happy sports fields to nearly 300 poor schools in nearly 30 provinces, autonomous regions and direct-controlled municipalities in China.



Customers

China Re attaches importance to customer service, and is committed to providing high-quality products to customers. Based on the strategy of platform, technology and international, China Re makes efforts to exert its role in the national reinsurance plan, and fully and efficiently serve the national strategy, positively lead the industry's innovation upgrading, and adhere to customer-oriented practices, develop a more effective product and service supply, more efficient development patterns, and diversified growth, so as to build China Re into a comprehensive international reinsurance group with sustainable development capability and core competitiveness.



Driving Innovation through Technology

China Re implements the “China Re Digital” strategy. The Year of 2018 is China Re’s first year of digitization. The IT Center of China Re has transformed into a “comprehensive group” from the traditional “inward-looking” enterprise. In 2018, China Re has achieved initial success in digital transformation, fully implemented the “five constructions and eight battles” plan, completed eight platform project clusters in a phased manner, made breakthroughs in the deep integration of “technology + business”, and achieved staged results in respect to leading strategy, business profitability and management efficiency.

Organizational reform assists digital transformation internally and externally

In order to boost organizational reform, China Re transforms the IT Department into the IT Center, and establishes an organizational structure of “one center, four departments and ten offices” that accommodates the digital transformation. China Re will improve the IT system, and further define information technology developing strategies.

Furthermore, China Re fully consolidates information infrastructures, builds data governance and data platform, improves the NCR reinsurance core business system, sets up China Re’s private cloud platform and establishes the information security management system. China Continent Insurance has launched the first core business system “cloud structure + micro service” known as “Jindowin”, leading the new digital insurance 4.0 era of the industry.

In combination with the digital strategy, China Re establishes an external cooperation network, and works together with the China Banking and Insurance Regulatory Commission, ZhongAn Online P&C Insurance Co., Ltd., Hannover Re Corporation, Gen Re Corporation, Intel Corporation and other external partners to publish the Reinsurance Blockchain White Paper. Furthermore, China Re held the young innovation forum and invited a total of 48 direct insurance companies to participate and explore in depth cooperation opportunities.

Case: China Continent Insurance successfully launched core business system “Jindowin”

On December 22, the new-age insurance core business system “Jindowin” of China Continent Insurance was successfully launched, in which issued all-risk insurance policies were issued in An’hui and Ningbo first. This marks the CICS (Continent Insurance Core Strategy) Project for China Continent Insurance entering a new developmental stage, and has laid a solid foundation for boosting “online, digital and intelligent” strategies. After two years of development and testing, China Continent Insurance first adopted the “micro service + private cloud” structure to create the first “product factory” that really supports rapid personalized product merging in China, which greatly improves the insurance business’ ability to process efficiently in the system.

**Innovation drives optimization of business types**

With innovation as the core, China Re continues optimizing the types of business to offer more convenient and high-quality services and products for customers. In 2018, the China Re catastrophe platform cluster, IDI platform, “Easy Raising” Project, “Nuclear • Star” Platform, million medical care platform and other innovative projects have been launched in succession to provide favorable technical support for customer services and development of China Re, and meanwhile, embody the Company’s strategic position in the industry.

China Re encourages technical innovation, protects patents and intellectual property rights, and regulates intellectual property rights management in *the Management Measures of China Reinsurance (Group) Corporation on Legal Affairs*. In 2018, CNIP Blockchain financial blockchain project won the “Excellent Financial Blockchain Innovation Application Case in 2018”. The Million Medical Care Solution of China Re Life and Shanghai IDI Information Platform was listed in the “China Fin-Tech Innovation Rank in 2018”, and was rated as the “Excellent Fin-Tech Solution in 2018”. The Million Medical Care Cloud Solution of China Re Life also won the Excellent Prize in the “Selection Activity of Typical Cases for Information Construction in China’s Insurance Industry in 2018” hosted by Insurance Association of China.

Case: China Continent Insurance improved the insurance intellectualization

In 2018, “China Continent Insurance — Baidu Cloud Laboratory” was formally signed and established for the purpose of cooperation in “customer portrayal”, “joint modeling” and “in-depth study”. China Continent Insurance will realize deep understanding on the customer’s demands, support multiple-scenario application of customized pricing, precision marketing and risk control, and improve the business productivity by building a sound customer portrayal platform and a joint modeling integrating the data security of both sides, establishment of the in-depth study platform will apply the image classification and text identification technology in insurance underwriting, claim settlement and financial field to improve the business productivity.



Customer Portrayal Platform Sample

China Continent Insurance establishes the intelligent knowledge base and the customer’s self-service inquiry platform for multi-channel service, automatic voice callback, interactive voice response intelligent guide, etc., so as to improve the intelligence level of the customer service center.

In 2018, the SNA auto insurance claim settlement anti-fraud model technique independently researched and developed by China Continent Insurance was awarded the “Outstanding Contribution Award for Scientific And Technological Innovation of Financial Industry in 2018 — Development Innovative Contribution Prize” by Financial Electronization of the People’s Bank of China, and has been introduced to other insurance companies. By establishing incidence relations among the entities (vehicle and person) in the auto insurance claim settlement case, the SNA anti-fraud model technique screens high-risk networks based on fraud risk rules, and is specialized in group fraud risk identification, which provides data and resource support for the insurance industry in the auto insurance claim settlement fraud link.

Guaranteeing the Service Quality

China Re always adheres to the “customer-oriented” service philosophy, fulfills its insurance service commitments, provides innovative customer experience and strives to improve customer satisfaction through application of new technology, tools and methods, in order to create social benefits.

Enhancing services according to the customer-oriented philosophy

China Re has formulated customer management and customer service related policies, set forth strict service standards and kept improving the image, capacities and quality of their services.

In 2018, China Continent Insurance, set forth stringent requirements for customer service in *the Three step Guideline of Customer Service Standardization*, established a permanent service quality evaluation mechanism to assess service quality on a regular basis. In respect of customer complaints, China Continent Insurance formulated *the Complaint Management Measures* and *the Complaint Handling SOP* in order to regulate the complaint management and handling process, protect customer’s legitimate rights and interest, and guarantee service quality. In 2018, China Continent Insurance also introduced *the 2018 Insurance Regulatory and Complaint Incentive Assessment Methods* to incorporate complaint rate into the employee performance appraisal, further promoting the compliant operation of the Company and reducing the insurance regulatory complaint rate.

In 2018, Huatai Insurance Agency conducted a customer satisfaction investigation and collected customers’ views sincerely for fulfillment of customer needs, improvement of product and service quality and management. Huatai Insurance Agency conducted random call surveys monthly on customer satisfaction of the insured customers under the Accident Insurance Plan for Elderly Aged 60 or Above in Qingdao City. The results showed that customer satisfaction was at a higher level.



In October 2018, China Continent Insurance launched the “CCIC Claim Settlement” App to settle claims for small cases online via the claim settlement system. It allows self-help case report in one click and provides progress inquiry services.

Case: “5·20 Customer Service Day” of China Continent Insurance (“CCIC”)

As a traditional annual customer service festival, on the “5·20 Customer Service Day” in 2018, China Continent Insurance organized the “CCIC Star” Election, the “Care CCIC” 10-year Customer Loyalty Reward Program, which featured home visits, seminars and social gatherings for customers who have renewed their policies for more than 10 consecutive years, convened the “Meet with CCIC” Group Customer Summit and invited experts and scholars from government departments, scientific research institutes, key enterprises and the insurance industry to discuss the latest industry developments, trends and measures of the offshore wind power, shipping insurance, architecture and safety production management industries. Other activities included the “Lucky CCIC” Lucky Draw, “Experiencing CCIC” Tester Recruitment Program, “CCIC Rewards” Customer Reward Scheme, “CCIC Safety and Health” Promotion. The events attracted more than 3,160,000 participants.

Protection of information security

In 2018, China Re launched the reinsurance information security management system consulting project and conducted its first comprehensive and systematic review on reinsurance information security management. China Re has completed the development plans for information security and personal information protection by establishing research, risk assessment and safety management systems, as well as preparation of documents for the information security safety management system.

In accordance with *the Network Security Law of the People's Republic of China* and *the General Data Protection Regulation*, China Re has designed a personal data protection system to protect the information security of customers and individuals.

China Continent Insurance formulated *the Management Measures on Customer Data of China Continent Property & Casualty Insurance Company Ltd.*, which sets out control measures on customer data management responsibilities, customer data security requirements and customer data maintenance to guarantee customer data security and privacy.

Regulation on brand image management

Customers can better understand the services and business of China Re from a good brand image management, which is also an important way to improve customer's experience and enhance the quality of customer's services. China Re formulates a number of brand management systems including *the Management Measures of China Reinsurance (Group) Corporation on Branch Publicity*, *the Website Management Measures of China Reinsurance (Group) Corporation*, *the Management Measures of China Reinsurance (Group) Corporation on Reputation Risks*, *the Management Rules of China Reinsurance (Group) Corporation on News Release*, and *the Provisional Measures of China Reinsurance (Group) Corporation on Management of News Spokesman*, and a series of management regulations including *the Visual Identification System Handbook of China Reinsurance (Group) Corporation*, and effectively maintains its brand image in strict accordance with *the Advertising Law of the People's Republic of China*, *the Trademark Law of the People's Republic of China*, and *the Provisional Measures on Administration of Internet Advertisements*, and other national laws and regulations. In 2018, China Re printed and issued *the Reputation Risk Management Handbook of China Reinsurance (Group) Corporation*, with a view to clearly specify the reputation risk management contents of China Re, and improving the brand image management.

Based on the relevant regulations and requirements of the State Trademark Bureau of the State Intellectual Property Office, China Re continues to regulate its trademark management and conduct daily monitoring on the trademarks and domain names. It carried objection or declared invalidity on similar trademarks, to protect its legitimate rights and interest in the trademarks. For the entities that publish advertisements or other publicity information in the name of China Re without authorization or approval, China Re Group will immediately hold them accountable and liable according to laws.

Case:

China Re Group's advertisement on CCTV was awarded the "Brand Communication Case Award of the Year"

On March 31, 2018, the image advertising themed "targeted poverty alleviation" of China Re was formally premiered on *Finance Reviews* of CCTV-2, and aired on *News 1+1*, *News Investigation* and *Face to Face* of CCTV-13. On November 21, the themed image advertising of China Re stood out among over 200 brand cases submitted by more than 100 financial institutions in the Annual Financial Brand Conference & China Financial Brand Case Contest Awards Ceremony, and was awarded the "Brand Communication Prize of the Year".



Screenshot of the themed image advertising of China Re

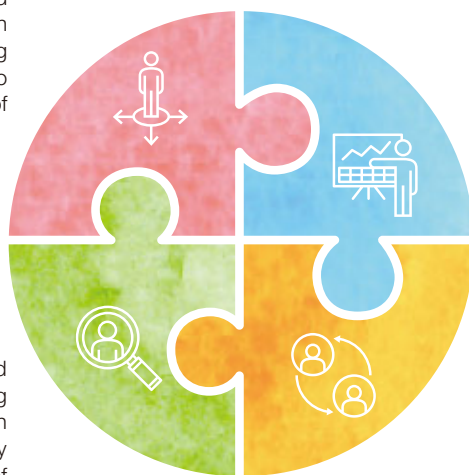
Implementing the Major Clients Strategy

China Re is always dedicated to quality and platform-based customer services, and implements the major clients strategy targeted at government, key enterprises and other major customers. Since 2018, the major clients strategy has achieved remarkable results. Through integration of internal and external resources, China Re continues to explore customers' needs, regards the customers' needs and services as the core and driving force, and to offer all-round platform-based products and innovative insurance and reinsurance solutions to its customers.

In 2018, China Re continued to promote the implementation of the major clients strategy and business development for its major customers in the following aspects:

Establishing the strategic customer department to directly connect with government and large enterprise customers, focus on customers' comprehensive needs, build in-depth relationship with customers, and coordinating resources of each subsidiary to provide customers with a range of products and services.

Leveraging advantages in institutional customers, leading integration of internal and external resources, cooperating with institutional customers in products, services, technology, investment and financing, and providing multilevel, diversified and comprehensive solutions.



Commencing project on asset and liability linkage, and promoting in-depth co-development between asset subsidiaries and liability subsidiaries by establishment of relevant business objectives and assessment mechanisms, as well as collaborative communication platform.

Focusing on the customers with great potential for strategic growth, develop strategic plans and conduct business operation, creating communication channels with customers, strengthening the coordination and integration of various channels, facilitate transition of customers between different products, and developing customer value in depth.

China Re has given full play to its advantages in the major clients strategy. In the future, China Re will continue to increase its efforts on government customers, enterprise customers and scientific research institute customers, and offer quality services to the strategic customers with advanced technologies.

Case:

China Continent Insurance established strategic cooperation with Jiangsu Communications Holding to explore new model of “insurance + transportation”

On September 4, 2018, the Strategic Cooperation Agreement Signature Ceremony of Jiangsu Communications Holding and China Continent Insurance was successfully held in Nanjing city. The companies signed a strategic cooperation framework agreement, representing the official launch of the in-depth cooperation under the “insurance + transportation” model. In the future, both sides will utilize their advantages to facilitate integrated development in “insurance + transportation”, and achieve resource sharing, complementary of advantages and win-win cooperation.



Employees

China Re adheres to the “people-oriented” principle by guiding its employees, caring about their the work and life, protecting their basic rights and interest, ensuring a stable and growing income, providing employees with diversified training, exchange and development opportunities, creating a healthy and safe working environment, and improves employees’ enthusiasm and cohesion within the Group.



China Re starts from itself and from its employees, contributing to equal and sustainable human development.

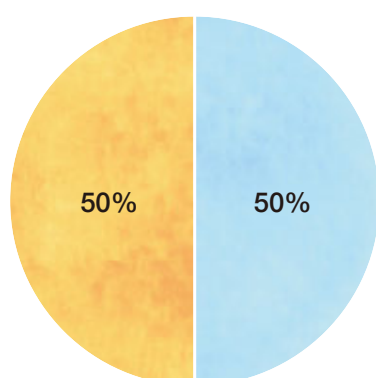
Protecting the Personal Interest of Employees

China Re strictly complies with the *Labor Law of the People's Republic of China*, *Labor Contract Law of the People's Republic of China* and other national laws and regulations, and strictly implement the *Labor Contract Management Measures of China Reinsurance (Group) Corporation*, the *Provisional Measures on Recruitment, Employment and Management of Employees of China Reinsurance (Group) Corporation*, and other rules and systems formulated by the Group. China Re signs labor contracts with employees, insists on the principle of fair employment, maintains legitimate rights and interest of the employees, and adheres to a zero tolerance policy to all kinds of discrimination based on gender, nationality, religion and age in terms of recruitment, remuneration and benefits, employee training and career development. China Re has signed labor contracts with 100% of employees and prohibits employment of child labor and force labor. By the end of 2018, China Re had 57,463 employees in total, including 33,577 contract employees. The employee turnover rate was 12.58%.

Employment Type	Number of Employee
Contract employees	33,577
Workers dispatched by labor dispatching company	23,382
Employees under labor service agreements	504

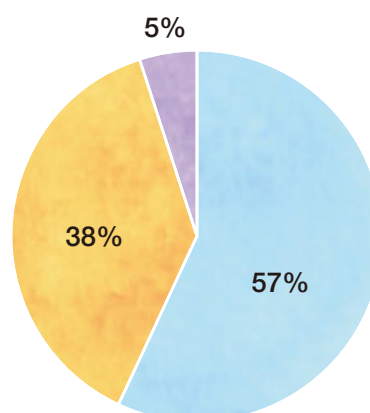
China Re respects and attaches importance to the legitimate rights and interests of all employees, and is committed to safeguarding the basic rights and interest of its employees, as well as providing rightful benefits to the employees. In this regard, in addition to the primary welfare security system composed of basic endowment insurance, basic medical insurance, unemployment insurance, employment injury insurance, maternity insurance and housing provident fund, China Re also provides the employees with supplementary medical insurances. In 2018, China Re introduced personal accident insurance for employees and promoted effective implementation of the enterprise annuity and other benefits.

Employee Percentage by Gender



- Female
- Male

Employee Percentage by Age



- 35 Years of Age or Younger
- 35 to 50 Years Old
- 50 Years of Age or Older

Facilitating Career Development of Employees

Talents are the foundation for China Re's successful implementation of the "One-Three-Five" strategy. Aiming at employment of talents possessing both integrity and ability with an emphasis on morality, China Re has also established the employment principle of "competence and performance" to build a professional, international and interdisciplinary team of talents.

China Re always prioritize nurturing employees and introduces external talents as a complementary measure. Continuous efforts were made for the "Double Hundred Project" in companies in Beijing and the "Thousand Talents Project" of China Continent Insurance, while the scale of exchange among cadres were increased. The Group also nurtured young employees, middle-level cadres and senior-level talents in a focused manner, especially by paying more attention to the training of highly qualified graduates.

Remuneration optimization

In 2018, China Re has organized a systematic remuneration management system optimization consulting project to explore a market-oriented office management and incentive and restraint mechanism, and has formulated related plans such as *the Provisional Measures on Administration of Remuneration of Employees in the Company of China Reinsurance (Group) Corporation*, and *the Provisional Measures on Management of Remuneration of Leaders of Subsidiaries of China Reinsurance (Group) Corporation*. The remuneration optimization project strives to combine market practice with the characteristics of China Re, and reasonably re-designs the remuneration system and incentive structure with references to market practices, changes in external environment, the Group's development stage and current challenges, to ensure that the remuneration system is able to attract, incentivize and retain talents, and continue to motivate their enthusiasm and creativity.

In 2018, the IT Center and Strategic Customer Service Department had made significant adjustments to talent management. A more stringent performance appraisal and a more flexible and market-oriented job grade system were implemented to ensure that employees' performance could be reflected in their positions, which significantly enhanced the employees' motivation. The subsidiaries also formulated new appraisal programs with reference to the Group's performance appraisal system, their own business and development, which encouraged their employees to work more and achieve more, to improve overall performance and create a good working atmosphere, and in turn ensure that the appraisal indicators are in line with the operational direction of the Group, and facilitate the Group's achievement of its annual strategic development targets.

Employee Communication

In order to implement the "Double Hundred Project", the Group promoted talent exchange in 2018, and refined the focus of "Exchange 100" in combination with the actual strategic business needs of the Group and its subsidiaries. The Group and its subsidiaries had therefore introduced *the Employee Communication Management Guidelines of China Reinsurance (Group) Corporation* to specify the methods for exchange, encourage internal job rotation, regulate the exchange arrangements, and diversify employees' career development possibilities. Through internal lectures, case studies and brainstorming, participants in exchange could better understand the overall strategy of the Group, work closely at the front line, broaden their horizons and obtain practical experience and skills. Meanwhile, learning from each other will lay a solid foundation for future cooperation and exchange, promote talent team building and boost corporate development. In addition, China Re's concern for its employees is evident through panel discussions, We-Chat groups and questionnaires. The Group also held and sharing meetings to learn about the experience and perceptions of exchange employees, and their thoughts and comments on the operation and development of the Group.

Talent introduction

China Re regards expansion of recruitment channels and scopes as an important source for senior-level talent team building. The members of the Group have introduced nearly a hundred senior talents for leadership, underwriting, investment, actuary, risk management and catastrophe technology through “recommendations”, job postings and other means, so as to optimize the talent team structure and hierarchy.

“Recommendations” and “Talent Scout Award” have become the best and most cost-effective recruitment channels. China Re has introduced more than 3/4 of talents through the above channels, and awarded the “Talent Scout Award” twice. In 2018, nearly 60% of new employees recruited through open recruitment had middle and senior titles and professional and technical qualifications. The comprehensive competence and professional level of the new employees were obviously higher than that in past years.

Staff training

China Re highly values training, and has formulated a series of training management systems such as *the Provisional Measures on Administration of Staff Education and Training of China Reinsurance (Group) Corporation* to continue improving the training system, and improving employees' quality and competence. In addition to compliance with unified training requirements of the Group, the subsidiaries of China Re also organized targeted training based on their own business features.

In 2018, China Re has organized diversified training programs, such as the international training serving the Group's strategies, which provided training on overseas acquisition, catastrophe insurance and overseas regulatory requirements. Team transformation training jointly organized with the IT Center guided staff members' career planning and ideological transformation, while internal compliance training organized were commenced together with the subsidiaries. Management ability improvement training class in phases and new staff training were also held. When selecting training topics and lecturers, China Re focused on its business needs. China Re will further integrate the training platforms and resources at home and abroad, promote the establishment of talent-faculty and overseas training bases, and builds a talent training system that has the characteristics of China Re. In 2018, the training at all levels covered 96.07% of employees. The average training duration of male employees and female employees in the Headquarters were 40.93 hours and 33.77 hours respectively.

Case:**China Re successfully held the first phase of its management ability improvement training course in 2018**

In order to enhance the management ability of its supervisors, China Re held the first phase of a management ability improvement training course in 2018. A total of 24 employees at departmental senior levels and new employee tutors introduced through campus recruitment in 2018 have attended the training. The “Action Coach Practice Guidelines” Certified Course is the main content of this training class, and aims to cultivate “coach” managers, with a focus on improving communication skills of the managers in real-life situations, and provided effective methodology for practical management work.



Case: China Re successfully organized new staff training in 2018

From July 9, 2018 to August 3, 2018, China Re successfully organized 2018 new staff training in Beijing and Shanghai. With the participation of more than 180 new employees, the training reached the highest record in terms of number of participants, training duration and number of participating companies. The training was composed of “History of China Re”, “Open Days” and “Boot Camp”, which helped the new employees to understand the history and strategies of China Re, to form their own professional theories, and to facilitate team integration and exchange in a focused manner.



Case:**China Continent Insurance organized concentrated training for the “Thousand Talent Project” of 2018**

In order to build a stronger talent reserve, China Continent Insurance has organized the “Thousand Talent Project” since 2016 and recruited about 1,000 outstanding graduates from key colleges and universities nationwide, aiming to cultivate 1,000 talents with high potentials by 2020. The Program has provided new employees with various and comprehensive training opportunities, including diversified training, regular seminar, online learning, mentor navigation and job rotation. After exploration and practice for more than a year, the Talent Faculty of China Continent Insurance has developed a concentrated training project under the “simulated work task” category, which integrates role transition, corporate culture integration and potential development, to raise the trainees’ sense of belonging to the corporate culture and philosophy. This could develop the potential of the trainees and cultivate their comprehensive competence. In 2018, China Continent Insurance organized 4 phases of training to accommodate 305 trainees in total from 38 branches and subsidiaries across 10 training classes.



Encouraging Innovation

In March 2018, China Re fully implemented the “Spark” Program to encourage employees of the Group, especially young employees, to initiate their own perspectives, develop strategic and practical research projects in the form of declaration, and provide comprehensive support to the implementation of the “One-Three-Five” strategy. In 2018, 163 topics have been submitted for approval, covering product and service innovation, technology applications, system and mechanism optimization, policy support and strategic orientation.

Case: China Re convened the 3rd Youth Innovation Forum

In September 2018, China Re held the “Blockchain and Big Data around You” — “Spark” Session at the 3rd Youth Innovation Forum. Initiator of relevant topics of the Spark Program and numerous young employees attended the Forum. China Re has studied application of blockchain in reinsurance field, health and medical care, and internet traffic platforms, and transaction mode reform to explore more business development opportunities.

Building Harmonious Family

With the aim to build a “Safe China Re”, China Re attaches importance to health and safety of its employees. China Re cares about life of its employees, helps those with difficulties, and creates a positive office environment and cultural atmosphere which reflects a positive and proactive attitude.

China Re’s Trade Union emphasizes enterprise democratic management, and effectively implements the rules of procedure and decision-making procedure of the Employees’ Assembly and the Trade Union Committee, expanding the involvement and coverage of the employees in democratic management. The Trade Union has strengthened self-management of the Cultural and Sports Association, allowed the Cultural and Sports Association to perform its functions of organizing small and diversified cultural and sports activities which adapted to local conditions. The Trade Union guides and assists the employees to protect their own rights and interest through normal and legal means, express their reasonable appeals in a rational and legal way, and promote a harmonious enterprise-labor relationship.

Caring about health and safety of employees

China Re values the life safety and property safety of employees, protects the occupational healthy rights and interests of employees, and further improved the comprehensive security and governance network, and promoted political stability, security precautions, and disaster prevention and reduction, in accordance with the *Labor Law of the People’s Republic of China*, the *Regulations on Worker’s Compensation Insurance*, the *Law of the People’s Republic of China on Prevention and Control of Occupational Disease*, the *Fire Prevention Law of the People’s Republic of China* and other relevant laws and regulations.

In 2018, actively responding to the National Safety Education Month, the Disaster Prevention and Reduction Day, the Safety Production Month, Beijing Summit Forum on China-Africa Cooperation and other safety themes, China Re promoted safety knowledge in the Group and created a healthy and safe work environment through various publicity, training and education. China Re also continued enhancing official business vehicle safety management and has achieved zero safety liability accidents for 5 consecutive years. Meanwhile, China Re organized fire evacuation drilling, replaced fire doors in the fire engine access in the building, added and replaced HD digital security surveillance cameras according to the “prevention first and combination of prevention and fire-fighting” requirements of the governments, so as to improve indoor security and safety of the building. China Re achieved zero fatal safety accidents or major injury accidents all year round throughout the year of 2018.

Case:**China Re organized the China Re Lecture Series to improve personal safety awareness and facilitate overseas security cooperation**

In April 2018, China Re organized the Special Lecture on Personal Overseas Security and Field Exercise and invited senior lecturers from renowned security groups in China to offer theoretical training and practice guide to the employees of China Re. The lecture covered enterprise safety risk management and personal safety awareness enhancement, illustrated basic knowledge and self-rescue skills in case of terrorist attacks or kidnapping overseas. The employees of China Re gained profound understanding of the overseas safety situation and learnt more overseas survival skills and emergency handling methods through the lecture.

Moreover, China Re has optimized the physical examination plan and provided more focused examinations to protect the health of employees. It also raised the employee's awareness of daily health management through organizing the "Health Consulting Day" event. In 2018, China Re commenced traditional Chinese medicine (TCM) diagnosis and treatment services in order to offer health consulting, TCM diagnosis and treatment services for the employees in the Headquarters. In respect of food health and safety, China Re has established a visual management system for its canteens, renovated and built bright and hygienic kitchens, and installed real-time cameras in working areas and public areas based on relevant instructions of the hygiene and disease control authorities, so as to guarantee standard operation and food hygiene. In addition, the Group has replaced the filter elements for fresh air conditioners to guarantee clean and fresh air in the workplace.

Helping the needy employees

In 2018, the China Re Trade Union consolation team visited the most needy employees and workers in Jiangsu and Henan, helped 199 most needy employees and ill employees. A total of 199 consolation letters have been sent, and consolation payments of RMB646,000 have been made.

China Continent Insurance has created a new "e-mutual assistance" model to help employees who have difficulties or financial hardship, and is gradually building the database of needy employees, and making efforts to combine key support for serious disease and timely support for unexpected difficulties. This will effectively solve the urgent, direct and practical difficulties of needy employees in the Group, and promote documented, dynamic and regular development of the support system for needy employees. Huatai Insurance Agency actively builds the "heart-warming project", communicates and exchanges views with the branches' trade union teams, to learn about the life and work conditions of the employees' family, while obtaining information about the needy employees and the ill employees, and pay a visit and help the employees suffering from serious disease and hardship in a timely manner.

Enriching staff's lives



*China Re organized the “Meet in China Re • Bloom of Youth”
Single Young Fellowship Event*



*More than 200 athletes from China Re attended the 4th Games organized by
the China Investment Corporation System, and finally won the first place*



China Re held the first Staff Art Performance & Advanced Commendation themed "Be Mainstay and Get Underway" in Beijing



China Re P&C held the Innovation and Creativity Contest themed "I can make a difference"



China Re Life held the first Thematic Debate Contest themed "Discuss New Security and Distinguish Genuine Knowledge"



China Re Life organized the 2018 Healthy Running Activity themed "Look Back 15 Years and Run for the Future"

Cooperative Partners

In 2018, China Re continued expanding strategic partnerships by expanding the “strategic partner ecosphere” and establishing a “global friend circle”. China Re publicizes and implements the idea of cooperation and win-win scenarios in all aspects of management and operation, which allows China Re to achieve high-quality and sustainable development through high-quality cooperation.

China Re continues improving its own management system, optimizing the supplier management process, and acts in line with the suppliers’ interests. On the other hand, China Re continues its cooperation and exchange with its peers, to provide ideas and exert efforts for the industry development. China Re also participates in government organizations’ project research and provides industry insights to government and industry institutions. China Re establishes a more open, flexible and diversified external cooperation network through equity and business exchange, strategic cooperation agreements and cooperation memorandums, and fully promotes in-depth sharing of business, data, technology and service resources with strategic customers and partners.



China Re initiates and participates in international cooperation, contributing to the realization of industry goals and collective goals.

Achieving Harmonious and Win-Win Results with the Suppliers

Stable operations of China Re are inseparable from suppliers' support. China Re respects the rights and interest of its suppliers, regards relationships with the suppliers as key partnerships, and is committed to establish a long-term strategic cooperation and a dynamic cooperation relationship with its suppliers with to close and effective communication and cooperation, in order to achieve complementary advantages and share values.

In 2018, China Re updated and revised *the Procurement Management Measures of China Reinsurance (Group) Corporation* according to new requirements under *the Provisional Regulations of the Ministry of Finance of the People's Republic of China on Centralized Procurement Management of the State-owned Financial Enterprises*, in order to improve efficiency, optimize the processes and manage the suppliers through a more reasonable structure. In this year, the cost control system in China Re has been put into operation, including contract management, supplier payment and other functions. Since application of the system, China Re has achieved a completely digitized, structured and systematic supplier admission and supply chain management.

In addition to optimization of internal process and control, China Re also incorporated environmental and social performance of the suppliers into the supplier evaluation, and gives priority to procurement of energy-saving and environmental-protection products on the principles of openness, fairness, justness and integrity.

Jointly Establishing a Reinsurance Service Platform

In the context of all-win cooperation, China Re works together with reinsurance and insurance companies to jointly disperse major risks, and engages in academic study with external regulatory institutions and academic institutes, so as to promote the industry's advancement.

CNIP

Since its establishment nearly two decades ago, China Nuclear Insurance Pool ("CNIP") has strived to build a community of shared destiny for the international nuclear power industry and insurance industry by strengthening international cooperation. CNIP provides comprehensive insurance coverage and risk management services for all domestic nuclear power generation units in operation, and provides guarantees for more than 70% of nuclear facilities in the sectors of commercial nuclear power and nuclear fuel cycles. They span 27 countries and regions across 5 continents via long-term and stable reinsurance cooperation. As nuclear risk is a very special catastrophic risk which needs to be managed and diversified in the most reliable and effective way, the nuclear insurance pool system has great advantages in the field.

In 2018, the CNIP actively participated in building of the national nuclear accident indemnity system, and engaged in study of legislation on compensation liability for nuclear damage, evaluation on damages for material nuclear accidents, formulation of the nuclear insurance catastrophe liability reserve fund system and nuclear insurance emergency mechanism building, and building of the nuclear insurance information platform.

Case: Sino-British Nuclear Insurance Pools established Strategic Cooperation

In November 2018, CNIP and Nuclear Risk Insurers (“NRI”) organized a series of nuclear insurance cooperation activities in Beijing. Both sides signed a strategic cooperation agreement, and discussed and exchanged views on nuclear indemnity legislation and the new “going global” insurance security of China’s nuclear power industry, marking a new level in Sino-British nuclear insurance cooperation.

China has become one of the countries with the fastest development rates in nuclear power and the largest number of new nuclear power generating units in the world in recent years. The nuclear power industry in China has speeded up the process of “going global”, including investment in the construction of the UK Hinkley Point C and other nuclear power projects. CNIP and NRI, being the essential members of the International Nuclear Insurance Pool System, have established a close partnership. Their business cooperation involves over 80 nuclear power generating units in UK and China with an insurance value of over RMB1 trillion. The two countries have increasingly deepened their technological cooperation, and have established a mutual inspection mechanism of nuclear power risks on a regular basis. Signing of the strategic cooperation agreement will effectively promote and mutual benefit and win-win cooperation at a higher level, take full advantage of the mechanism competitiveness of the International Nuclear Insurance Pool System in diversifying catastrophe risks, and serve nuclear risk management of the international community and security development of the nuclear industry.



CARP

CARP is a community organization jointly initiated and formed by 23 insurance companies that possess agricultural insurance operation qualifications in China with China Re P&C in November 2014 with approval of the former CIRC. CARP specializes in agricultural insurance and reinsurance. With the historical mission to “disperse agricultural operation risks, and serve the sound and steady operation of the industry”, the CARP is operating in a complete business cycle, and sees rapid development thanks to steady opening. At present, the CARP has 34 member companies, and could provide reinsurance risk coverage of more than RMB360 billion for agricultural insurance in China.

Since its establishment, the CARP has fit in the reform development of agricultural insurance in China, makes active contributions to the agricultural modernization and the agricultural structural reform on the supply side, and plays an important role in expanding security ability, supporting innovative development, stabilizing the agricultural insurance system, protecting farmer’s interests, and implementing rural revitalization strategies, poverty alleviation strategies and grain safety strategies.

In 2018, in order to effectively implement the *Notice on Pilot of Full-cost Insurance and Income Insurance of Three Major Grains* by the Ministry of Finance, the Ministry of Agriculture and Rural Affairs and the CBIRC, enhance the security level of agricultural insurance, promote transformation and upgrade of agricultural insurance, and contribute in optimizing the market-oriented agricultural insurance disaster risk diversification mechanism, the Agricultural Pool actively participated in and promoted full-cost insurance and income insurance pilot program for the three major grains in 2018.

Case: China Re held a Joint Think Tank Workshop with the Insurance Society of China

In August 2018, China Re held a Joint Think Tank Workshop together with the Insurance Society of China. Peer companies were invited to attend the Workshop. The Workshop was the first think tank workshop initiated by China Re for the major insurance peer companies. At the Workshop, representatives of the Insurance Society of China and the industry shared their experiences on what it means to build a think tank. Through close communication and cooperation in the industry, research teams and institutions have been established to support development of the industry.



Expanding the Cooperation Ecosphere

Xi Jinping stressed that state-owned enterprises have to become the driving force behind implementation of the “going global” strategy, the “Belt and Road Initiative”. The State Council and the former CIRC published the *Opinions on Speeding up Modern Insurance Service Industry and the Guidance on Serving of the Insurance Industry to the “Belt and Road” Initiative*, proposing an increase in the penetration degree and coverage of the insurance industry for the “Belt and Road” Initiative by building the “Belt and Road” insurance support system and the “Belt and Road” insurance service network. The area covered by the “Belt and Road” Initiative are mostly developing countries and emerging markets, with complicated and changing risks, as well as great risk security needs, which brings both opportunities and challenges to the insurance and reinsurance industry in China.

Strategic partner ecosphere

China Re actively establishes diversified and effective strategic cooperation with the government and enterprises, and integrates resources, shares risks, achieves win-win results, sustainable and high-quality development by signing strategic cooperation agreements. The Group is then capable to better serve the national strategies and substantial economic development. In 2018, China Re signed strategic cooperation agreements with 17 key entities to continue expanding the cooperation fields and industry coverage.

Case:

China Re established strategic cooperation with the People’s Government of Qinghai Province

In June 2018, China Re signed a strategic cooperation agreement with the People’s Government of Qinghai Province to establish strategic cooperation in reinsurance, investment and finance, properties & casualty direct insurance, and insurance brokerage. The aim was to achieve mutual benefits and complementary advantages, while focusing on the long-term future. China Re provided multiple risk insurances for the Qinghai Province agricultural industry, continued exploring effective protection models for major disasters, and provided more support for transformation and upgrade of five traditional industries in Qinghai Province, so as to drive regional economic development and boost industry advancement.

Global friend circle

China Re closely follows national strategies, gives full play to its technical advantages, focuses on international cooperation, and facilitates the “Belt and Road” Initiative through self-building, acquisition, strategic alliance and other means. China Re has established business platforms or overseas institutions in London, Singapore, New York and Hong Kong. With the business expanded to more than 100 countries in the world and more than 1,000 partners. A risk security of RMB200 billion will be provided annually. The overseas cooperation network of China Re covers 122 countries and regions, and achieved positive business breakthrough.

China Re has accelerated its development in the “Belt and Road” area, set up a global service cooperation network, and strived to form an overseas advantage risk management pool to share the benefits and risks. In 2018, China Re further improved the overseas service network. In February, China Re signed a memorandum of cooperation with Mongol Daatgal, the largest insurance company in Mongolia, to establish cooperation and exchange of the “Belt and Road” business, talent and technology exchange, and international market expansion. In September, China Re successfully signed the “Belt and Road” insurance union cooperation memorandum with Cambodia National Reinsurance Company, and signed a strategic cooperation agreement with Misr, the largest property insurance company in Egypt, to explore the “Belt and Road” related business cooperation mode’ and business opportunities, jointly promote the “going global” movement of Chinese enterprises, and expand business overseas. By the end of 2018, China Re has signed memorandums of cooperation with 29 largest local insurance and reinsurance companies in their respective countries to provide the “going global” Chinese enterprises with all-round localization insurance services of surveying and defining losses, making claim settlement and rescue, and to cover the “gap” in shortage of overseas service network of China insurance industry.



*Signed a strategic cooperation agreement with Misr,
the largest property insurance company in Egypt*

Case:**China Re Life participated in the “Belt and Road” expatriate medical health security project**

In November 2018, China Re Life, the Health Development Research Center under the National Health Commission and direct insurance companies jointly held the “Belt and Road” Expatriate Medical Health Security Workshop & Project Kick-off Ceremony, and jointly signed the Memorandum of Understanding for “Belt and Road” Expatriate Medical Health Security Strategic Cooperation. The three sides agreed to establish a long-term, multilevel and multi-disciplinary strategic partnership. They will explore and build a health security system targeted at all types of expatriates through the “Belt and Road” expatriate medical health security demand and service supply ability investigation and project feasibility study, development of the expatriate medical health security pilot program, and follow-up study on implementation of the individual expatriate medical health security pilot program, and offer all-round services to promote the “Belt and Road”, so that the expatriates could “receive first aid services, take medical treatments and see a doctor”, which could cover the health security gap of expatriates under the “Belt and Road”.



China Re makes efforts to promote establishment of the “Belt and Road” international insurance and reinsurance pool, to strengthen win-win cooperation with the countries in the “Belt and Road” area. As the initiator of the insurance and reinsurance support system of BRICS (Brazil, Russia, India, China and South Africa), China Re has signed the “BRICS Insurance and Reinsurance Support System Cooperation Agreement” with 9 leading direct insurance and reinsurance companies in BRICS, and achieved initial success in business development. In 2018, China Re also actively participated in building the International Nuclear Insurance Pool System to provide more comprehensive and sufficient insurance security and professional services for development of China’s nuclear power industry. In June 2018, China Re successfully held the Sino-UK “Belt and Road” Risk Security International Cooperation Forum in London, which has further increased the influence of China Re abroad, and facilitated in-depth cooperation in insurance between China and UK.

Case:**Singapore “Belt and Road” Insurance Pool Project Insurance Team was formally established**

China Re established its Singapore Branch in 2016, which has become the managing organization for “Singapore Belt and Road Insurance Pool” since 2017. In May 2018, in witness of Monetary Authority of Singapore and Chinese embassy in Singapore, China Re Singapore Branch, as the management of the “Singapore Belt and Road Insurance Pool”, signed a cooperation agreement with other core members of the Pool Project Insurance Team, which marked the official establishment of the Singapore Pool. The core members unanimously recognized China Re Singapore as the manager of the Pool, and will keep providing strong support to the Pool to explore and develop the “Belt and Road” business together. China Re will keep a foothold in Singapore and extend to Asia-Pacific insurance markets, providing effective risk management and risk insurance services for China’s investments in such areas.



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Definitions

“Articles of Association”	the articles of association of our Company as adopted at our shareholders’ meeting held on 26 June 2015, 24 October 2017, 28 June 2018 and approved by the CBIRC on 9 July 2015, 2 March 2016 and 16 January 2019
“Belt and Road Initiative” or “Belt and Road”	Vision and Actions on Jointly Building Silk Road Economic Belt and 21st-Century Maritime Silk Road issued by the National Development and Reform Commission, Ministry of Foreign Affairs and Ministry of Commerce of the PRC on 28 March 2015
“Board of Directors”	the board of directors of our Company
“Board of Supervisors”	the board of supervisors of our Company
“CARP”	China Agricultural Reinsurance Pool
“CBIRC”	China Banking and Insurance Regulatory Commission (中國銀行保險監督管理委員會)
“Central Huijin”	Central Huijin Investment Ltd.
“China” or “PRC”	the People’s Republic of China and, for the purpose of this annual report and for geographical reference only and except where the context requires, references in this annual report to “China” or the “PRC” do not include Hong Kong, Macau and Taiwan
“China Continent Insurance”	China Continent Property & Casualty Insurance Company Ltd. (中國大地財產保險股份有限公司), a subsidiary of the Company incorporated in the PRC on 15 October 2003. Prior to the approval from the CBIRC for its change of registered capital on 25 June 2018, the Company holds 93.18% of its shares, after the aforesaid approval, the Company holds 64.30% of its shares
“China Re AMC”	China Re Asset Management Company Ltd. (中再資產管理股份有限公司), a subsidiary of the Company incorporated in the PRC on 18 February 2005. The Company holds 70% of its shares, and China Re P&C, China Re Life and China Continent Insurance hold 10% of its shares respectively
“China Re Life”	China Life Reinsurance Company Ltd. (中國人壽再保險有限責任公司), a wholly-owned subsidiary of the Company incorporated in the PRC on 16 December 2003
“China Re P&C”	China Property and Casualty Reinsurance Company Ltd. (中國財產再保險有限責任公司), a wholly-owned subsidiary of the Company incorporated in the PRC on 15 December 2003
“former CIRC”	former China Insurance Regulatory Commission (中國保險監督管理委員會)

“CNIP”	China Nuclear Insurance Pool. CNIP was established in 1999 and the Group Company has been the management institution and chairman company of CNIP from its establishment date to November 2016. Starting from November 2016, the management institution of CNIP changed from the Group Company to China Re P&C
“Company” or “Group Company”	China Reinsurance (Group) Corporation (中國再保險 (集團) 股份有限公司)
“Earthquake Administration”	China Earthquake Administration
“Group”, “China Re Group” or “we”	our Company and its subsidiaries (except where the context requires otherwise)
“Hong Kong Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
“Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Huatai Insurance Agency”	Huatai Insurance Agency and Consultant Service Limited (華泰保險經紀有限公司), a subsidiary of the Company incorporated in the PRC on 1 March 1993
“Latest Practicable Date”	12 April 2019, being the latest practicable date for the inclusion of certain information in this annual report prior to its publication
“Lloyd’s”	the Society of Lloyd’s, a global leading specialised P&C and liability insurance market
“Ministry of Agriculture and Rural Affairs”	the Ministry of Agriculture and Rural Affairs of PRC (中華人民共和國農業農村部)
“Ministry of Ecology and Environment”	the Ministry of Ecology and Environment of PRC (中華人民共和國生態環境部)
“Ministry of Finance”	the Ministry of Finance of the PRC (中華人民共和國財政部)
“MOHURD”	the Ministry of Housing and Urban-Rural Development of the PRC (中華人民共和國住房和城鄉建設部)
“Reporting Period”	since 1 January 2018 until 31 December 2018
“RMB” or “Renminbi”	Renminbi, the lawful currency of the PRC
“Shanghai Municipal Commission of Housing and Urban-Rural Development”	Shanghai Municipal Commission of Housing and Urban-Rural Development
“Xun hua” or “Xun hua County”	Xunhua Salar Autonomous County, Qinghai Province
“Yuan”	unless otherwise stated, Yuan is the unit of Renminbi

Feedback

Dear readers,

Thank you for taking the time to read *China Reinsurance (Group) Corporation 2018 Corporate Social Responsibility Report*. We look forward to your feedback. Please send us your completed questionnaire by mail, e-mail after scanning, or by fax, or call us directly to offer your opinions.

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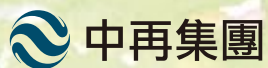
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1. Which type of stakeholder belongs to you or your work unit of China Re?
 - ☐ Shareholder ☐ Employee ☐ Supplier ☐ Customer ☐ Government
 - ☐ Regulatory Authority ☐ Community
 - ☐ Other (please specify)
2. Have you read the *China Reinsurance Group Corporation Corporate Social Responsibility Report*?
(If your answer is no, please ignore items 3, 4 and 5)
 - ☐ Yes ☐ No
3. If yes, did you read the print version or the electronic version?
 - ☐ Print ☐ Electronic
4. Which version do you prefer?
 - ☐ Print ☐ Electronic
5. Your evaluation of this Report:
 - Readability (easy to understand, well designed, intriguing, easy to locate the information required)
 - ☐ 3 points (good) ☐ 2 points (mediocre) ☐ 1 point (poor)
 - Credibility (whether the information in the report is true and reliable)
 - ☐ 3 points (good) ☐ 2 points (mediocre) ☐ 1 point (poor)
 - Information integrity (taking into account both positive and negative aspects of performance, whether it meets your information needs)
 - ☐ 3 points (good) ☐ 2 points (mediocre) ☐ 1 point (poor)

In addition to the disclosures already made in the Report, what else would you like to see?

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